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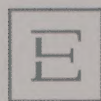
4 & 6 Shinnecock Road, Quogue · Last ask: \$5,999,000
546 Dune Road, Westhampton · Last ask: \$2,250,000
9 Elizabeth Lane, Quogue · Last Ask: \$1,499,500
13 Jeffrey Lane, Westhampton Beach · Last ask: \$1,399,000
6 Humphrey Street, Westhampton Beach · Last ask: \$690,000
59 Watchogue Avenue, East Moriches · Last ask: \$579,999

RECENTLY SOLD

182 Dune Road, Westhampton Beach · Last Ask: \$14,999,000
16 Assups Neck, Quogue · Last Ask: \$4,999,000
23 Basket Neck Lane, Remsenburg · Last ask: \$2,495,000
23 West Tiana Road, Hamptons Bays · Last ask: \$1,349,000
27 Meeting House Road, Quogue · Last ask: \$980,000
96 Miller Road, Southampton · Last ask: \$795,000

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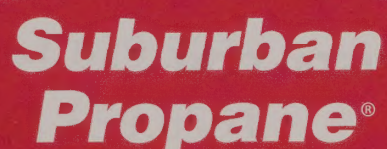


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Southampton
\$4,499,000 | 7 BR, 8.5 BA | **Web# H353402**

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Ray Lord: O 631.329.9400 | M 646.856.2809
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Eileen O'Neill: O 631.329.9400 | M 818.970.4371



Shelter Island
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Barbara Lobosco: O 631.725.0200 | M 631.546.8215



Sag Harbor
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Robert Evjen: O 631.725.0200 | M 516.885.3038
Barbara Lobosco: O 631.725.0200 | M 631.546.8215



Water Mill
\$1,895,000 | 3 BR, 2 BA | **Web# H352520**

Raphael Avigdor: O 631.204.2740 | M 917.991.1077
Aleksandrina Penkova: M 631.871.9353



Hampton Bays
\$1,450,000 | 4 BR, 4 BA, 2 HALF BA | **Web# H108344**

Brenda Giufurta: O 631.204.2770 | M 917.693.7078



Hampton Bays
\$1,450,000 | 3 BR, 3 BA | **Web# H353222**

Constance Porto: O 631.723.4324 | M 917.731.4317
Anne Marie Francavilla: M 516.509.1609



Westhampton
\$985,000 | 2 BR, 2.5 BA | **Web# H352403**

Codi Garcete: O 631.723.4123 | M 516.381.1031



Montauk
\$885,000 | 3 BR, 3 BA | **Web# H349934**

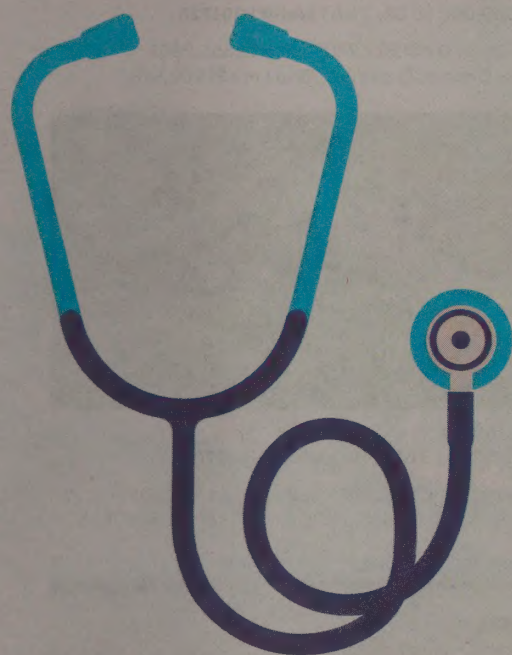
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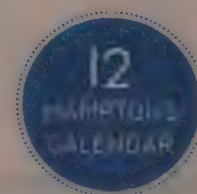
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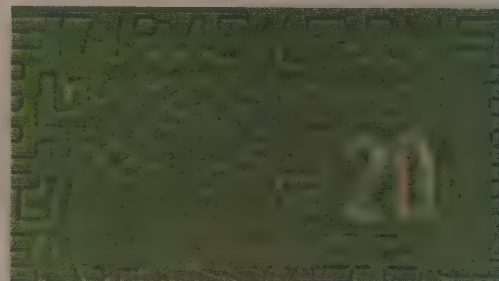
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Southampton | \$5,995,000 | Seize the opportunity to purchase an undeveloped parcel located on Great Hill Road. **Web# H47868**



Water Mill | \$4,195,000 | 5 BR, 4.5 BA | Close to Mecox Bay, located down a quiet lane is this newly renovated, approx. 4,000sf home. **Web# H353858**



Southampton Village | \$3,500,000 | 3 BR, 2 BA, 2 HALF BA | The Village Latch is being restored by Beechwood Home Builders to create town homes. **Web# H352078**



Sag Harbor | \$3,395,000 | 6 BR, 7.5 BA | Perched at the top of a cul-de-sac on a desirable street with spectacular views of Noyac Bay. **Web# H347670**



Southampton | \$1,795,000 | 5 BR, 3.5 BA | Located in highly desirable Whalebone Landing, this charmer spans approx. 3,350sf. **Web# H354005**



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SEPTEMBER 24— SEPTEMBER 30, 2020

OUT & ABOUT ON THE EAST END

WHAT TO DO. WHERE TO GO. WHERE TO PLAY.



Songwriting Circle Livestream

SUNDAY, SEPTEMBER 27, 8 P.M.

Westhampton Beach Performing Arts Center (WHBPAC) presents the first-ever Songwriting Circle Livestream this Sunday. In February 2020, WHBPAC began the Songwriting Circle under veteran musician Fred Raimondo's expert musical guidance as a way for aspiring songwriters and musicians to take a deep dive into the art of songcraft while meeting likeminded artists in a world-class performing arts setting. Gathering on the WHBPAC Mainstage and having the chance to perform is a once in a lifetime opportunity for any artist. The talented class of singers and musicians have been dedicated to their craft and are excited to showcase their musical prowess in this exclusive performance. Join Fred Raimondo, Greta Quezada, Jeff LeBlanc, Jack Licitra of Jack's Waterfall and Black & Sparrow for an unforgettable livestream! The free livestream will air on whbpac.org and Vimeo.



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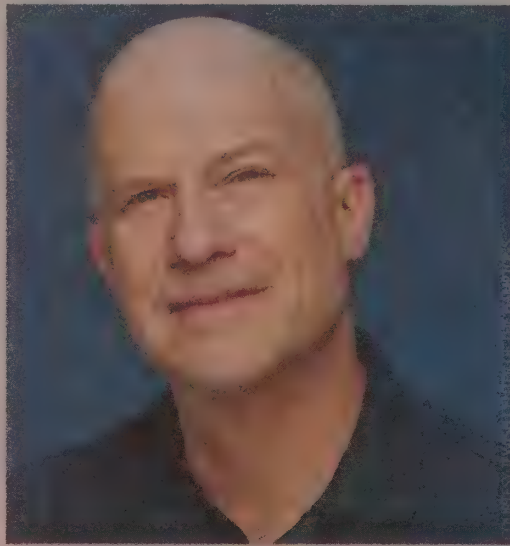
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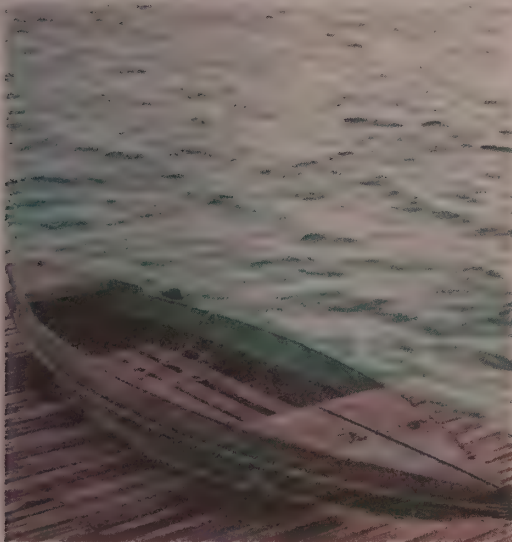
"GAY LIKE ME" BOOK DISCUSSION THURSDAY, SEPTEMBER 24, 5 P.M.

Join the Jewish Center of the Hamptons for a virtual, thought-provoking conversation between authors Richie Jackson and Steven Gaines, as they discuss Jackson's new book, *Gay Like Me: A Father Writes to His Son*. In this poignant and urgent love letter to his son, award-winning Broadway, TV and film producer Richie Jackson reflects on his experiences as a gay man in America and the progress and setbacks of the LGBTQ community over the last 50 years. This is a free Zoom event, but advanced registration is required. jcoh.org/gaylikeme



THE MUDFLATS LIVE IN CONCERT FRIDAY, SEPTEMBER 25, 5 P.M.

The Mudflats band—comprising twin fiddles, banjo, mandolin, guitar, upright bass and drums—has become synonymous with the North Fork music scene. Inspired by the creative melting pot of music that grew out of the southern Appalachian region, where the Celtic fiddle met the rhythms of the African banjo, the Mudflats have created an original sound by adding innovative harmonies and vocals to the pulsing groove of foot-stomping fiddle tunes and songs that touch the heart. The concert is free but limited to 50 guests. The rain date is Saturday, October 3, 4 p.m. Old Point Schoolhouse, 1555 Village Lane, Orient. oysterpondshistoricalsociety.org



INDIGENOUS PERSPECTIVE CANOE SERIES SATURDAY, SEPTEMBER 26, 7:30 A.M.

Join Southampton History Museum for a canoe tour of the Long Island Sound's ancient waterways led by Shinnecock descendant Chenae Bullock. The tour covers oral Indigenous history, lifeways, songs, plant identification and activism today. Participants must bring their own dry bag, sunscreen, bug spray, hat, sunglasses, life vest and, most importantly, a kayak or canoe with paddles. Tickets must be purchased online in advance. 1640 Conscience Point Road, Southampton. southamptonhistory.org



IMMERSIVE SOUND BATH MEDITATION SATURDAY, SEPTEMBER 26, 10:30 A.M.

Daniel Lauter's popular series of sound meditations returns to Southampton Arts Center after a temporary switch to an online format. Calm your mind with a soothing, deeply relaxing and immersive soundbath meditation utilizing Lauter's crystal bowls, gongs, hang drum, Tibetan and Himalayan bells, rain sticks, ocarina, didgeridoo and other objects. This one-of-a-kind experience will melt away stress and leave you calm, recharged, clear-headed and vibrant. Tickets must be purchased online in advance. 25 Jobs Lane, Southampton. southamptonartscenter.org



VSOP PROJECTS OPEN HOUSE SEPTEMBER 26 & 27, 11 A.M.-6 P.M.

The VSOP Projects gallery is hosting an open house to mark the end of its two current shows—*Green Thumb* and *Please and Thank You*. Guests are invited to view these stunning exhibitions before they're gone for good, and, as an added bonus, they'll get to meet *Green Thumb* solo artist Naomi Clark. 311 Front Street, Greenport. 631-603-7736, vsopprojects.com

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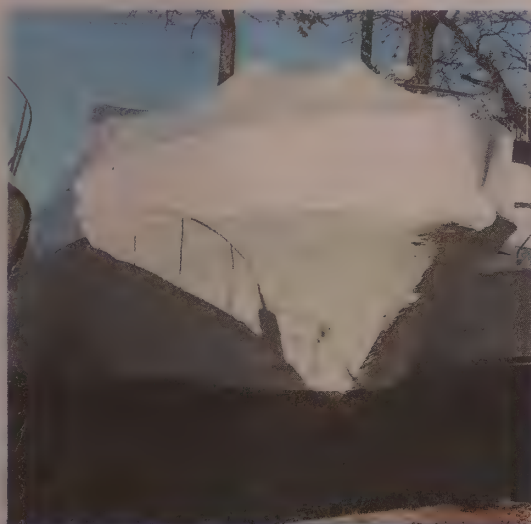
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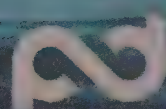
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SOUTH O' THE HIGHWAY

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CYNTHIA NIXON

Montauk resident **Cynthia Nixon** co-stars in *Ratched*, the new Netflix series by mega-producer **Ryan Murphy**. The show, which stars **Sarah Paulson** as vindictive and cruel mental institution nurse Mildred Ratched, is inspired by the Ken Kesey novel *One Flew Over the Cuckoo's Nest* and subsequent film starring **Jack Nicholson**. The series is a mix of period melodrama, psychological thriller and horror and was developed by Murphy and **Evan Romansky**. Nixon plays Gwendolyn Briggs, the press secretary for the California governor, who falls in love with Nurse Ratched. "I meet Nurse Ratched, and I'm taken with her immediately," Nixon told *TODAY*. "I ask her out, but I also think that the mental hospital that she works at could be the centerpiece of the governor's re-election campaign as so many soldiers are coming back with PTSD, and so I try to merge these two things."



MADONNA

the Headlines banner include *Ripped from the Headlines* slate of *Stolen By My Mother: The Kamiyah Mobley Story*, *Chris Watts: Confessions of a Killer*, *Poisoned Love: The Stacey Castor Story*, *Neighbor in the Window* and *You Can't Take My Daughter*. "As longtime true crime fans, there is nothing more thrilling than tuning into a Lifetime original movie," Ripa and Consuelos said in a statement.

Bridgehampton's **Madonna** will co-write and direct her own biopic. The superstar is co-writing

a film about her life with Oscar-winning screenwriter **Diablo Cody**, known for films like *Juno*, *Young Adult* and more. Madonna will not star in the film. *Rolling Stone* reports that Madonna said in a statement: "I want to convey the incredible journey that life has taken me on as an artist, a musician, a dancer—a human being, trying to make her way in this world. The focus of this film will always be music. Music has kept me going and art has kept me alive. There are so many untold and inspiring stories and who better to tell it than me. It's essential to share the roller coaster ride of my life with my voice and vision."

Read more *South O' the Highway* at DansPapers.com.

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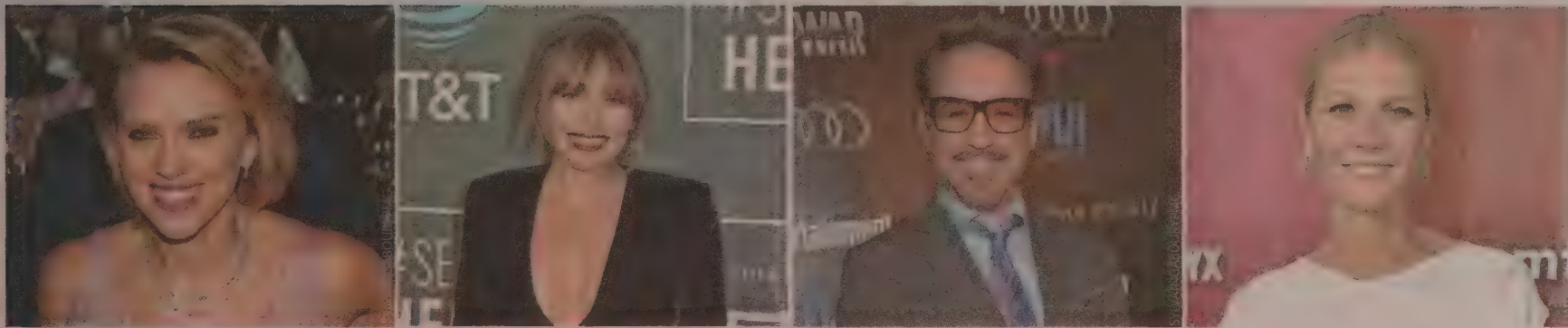
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SOUTH O' THE HIGHWAY SPOTLIGHT



SCARLETT JOHANSSON, ELIZABETH OLSEN, ROBERT DOWNEY JR., GWYNETH PALTROW

In 2019, Marvel Studios was unstoppable, with high-profile releases like *Avengers: Endgame* and *Spider-Man: Far from Home* garnering huge box office returns and critical acclaim. But thanks to the pandemic, Marvel has had to shift releases the past several months.

Amagansett's **Scarlett Johansson** stars in *Black Widow*, her first time headlining a film as the beloved KGB agent-turned-hero. *Black Widow* was supposed to be released in May, but was pushed back to November 6. There has been speculation that the film will be pushed back further, or released directly to Disney+ in the

same vein as *Mulan*, which was a premium "addon" to the service.

Speaking of Disney+, Montauk regular **Elizabeth Olsen** is gearing up for the release of the Marvel series *WandaVision*. The creepy first trailer was shown during the Primetime Emmy Awards on Sunday, September 20, and featured Olsen as her reality-warping character Wanda Maximoff seemingly stuck in an idyllic black-and-white sitcom with her presumed-dead love, the sentient artificial intelligence Vision (**Paul Bettany**). *WandaVision* will be released in December.

East Hampton's **Robert Downey Jr.** has completed his work with Marvel, as his character, Tony Stark, died at the end of *Avengers: Endgame*. The star is now producing a drama for Apple TV. The show is based on a crazy true crime story that was published in *Toronto Life* about a police sting gone wrong. Downey Jr. is reportedly considering a supporting role in the series.

Amagansett's **Gwyneth Paltrow**, who played Pepper Potts in the Marvel films, continues to build her Goop lifestyle empire. Her Netflix series, *The Goop Lab*, was just renewed for a second season. 🐾



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2



3

A Perfect 10—The Dinner

Southampton Social Club served up an unforgettable dinner celebrating the beloved restaurant and night spot's 10th anniversary and Chef Scott Kampf's 10 years of wow-ing guests at Dan's Taste of Summer. Chef Kampf created a one-night only 10-course tasting menu that delighted everyone at the socially distanced open air dining experience.

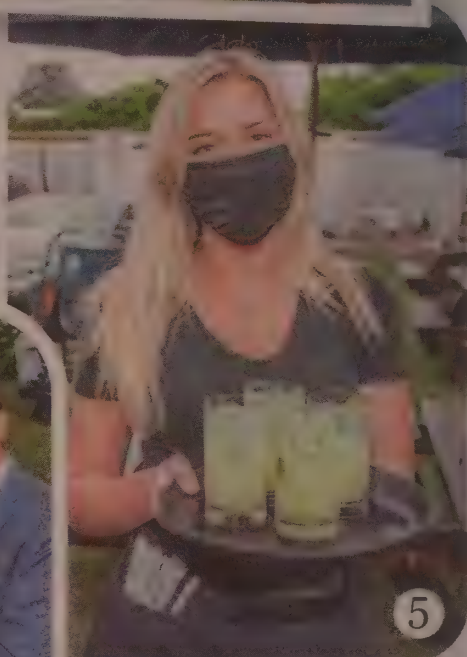
Photographs by Barbara Lassen



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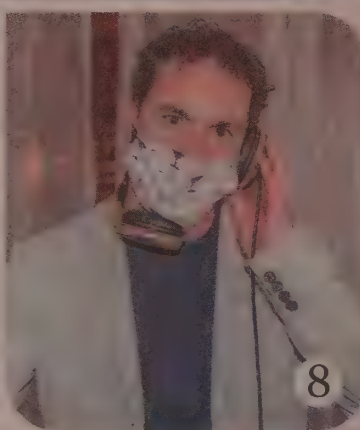
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1. Executive Chef Scott Kampf of Southampton Social Club, Union Burger Bar and Union Sushi Steak with wife Darra Goldstein
2. Joshua Schneps, CEO & Co-Publisher of Schneps Media, Ian Duke, Owner of Southampton Social Club, Union Burger Bar and Union Sushi Steak, Victoria Schneps, President & Co-Publisher of Schneps Media
3. Rich Yannucci, Bryan Brady, Leucio Iacobelli, President/Owner of Montauk Distilling Co.
4. BMW team; Jay Decker, AnnMarie Decker, Torr and Andrea Marro, Adam Buxbaum
5. Nadine Tyrrell
6. Valentina Hadland, Tara Roche, Meredith McAvoy
7. George Gounelas, Andrea Turano
8. DJ Martial
9. Melissa and Ian Villacis
10. Tayler Baker, Bryan Brady, Danielle Fala,

- Tiffany Martin, Lauren Woodhull
11. Kim Stengel, Natalie Nichols, Jeanine Nugent
12. Eva and Rick Chiorando
13. Diana and John Tepedino, Jennifer and Chris DiNome
14. Nora Lawlor, Jean Shafiroff, Victoria Schneps
15. Chuck Bowman, Jane Held, Steve Altman, Laura Lehmuller, Denise McRedmond, Joe Quinn
16. Jennifer Berger, Brooke McCaghey, Gavin Bailey
17. Kristen Regan, Johnny Africa
18. BMW team; Veronica Venegas, Bryan Balbuena, Jennifer Hughes
19. Joe Cerami, Jane Olivia, Sheila Peterson, Sheila Tancredi, Ann LaWall, Theresa Kiernan
20. Mark Abramson, Jamie Wilson, Fairley Bilaro, Rob Lowe, Kerry Abramson, Scott Wilson



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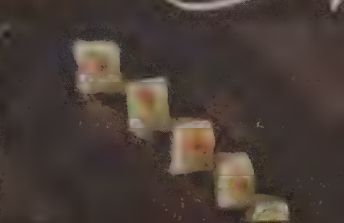
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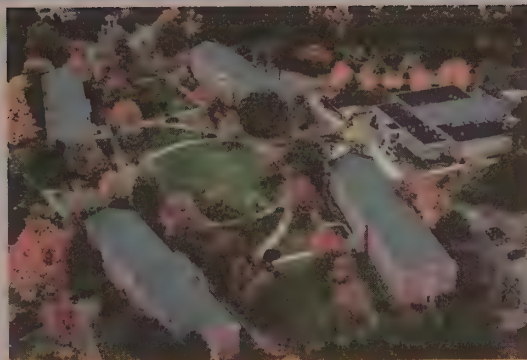
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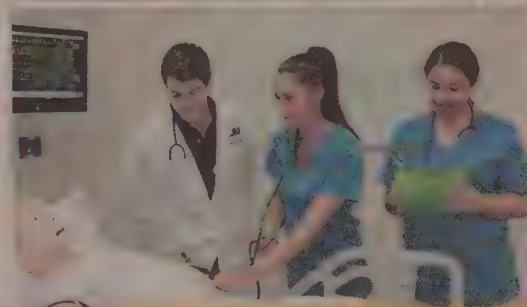
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Dan's Independent News Service

» *Top Stories of the Week from IndyEastEnd.com*

Pro-Trump Rally Makes Waves Across the North Fork

BY LEE MEYER



CHRISTINE HEEREN

Thousands of Long Islanders participated in a massive caravan in support of the reelection of President Donald Trump on Sunday, driving from Northport to Greenport.

At 12:45 p.m., the caravan passed the Riverhead traffic circle. The Riverhead Plaza shopping center parking lot was a makeshift pickup spot,

where others cars joined.

A small group of Black Lives Matter protesters stood on the road and waved flags.

Altogether, approximately 1,500 cars participated in the rally.

View a photo gallery of the day at IndyEastEnd.com. 📷



SUZEE FOSTER

BEN KRUPINSKI BUILDERS WORKS ON THE HABITAT FOR HUMANITY SITE IN SPRINGS.

Habitat for Humanity of Suffolk Awards New Home to Springs Fire Department Volunteers

BY ADAM SCOTT

East Hampton Town will soon be home to the first Habitat for Humanity of Suffolk home in the Hamptons. Located on Hartley Boulevard in Springs, the project will begin to rise when Habitat for Humanity of Suffolk, Inc. (HFHS) (Habitat Suffolk) gathers more than 30 executives from Long Island companies, local community leaders and the selected homeowners—a local couple, Anthony LaFountain and Cheyenne Banville, volunteer first responders at the Springs Fire Department who live in Springs and work in East Hampton—for the historic moment of raising the walls on October 5.

The home is Habitat Suffolk's 204th in Suffolk County—the organization builds five to eight

houses annually—and will begin its creation with the hands-on efforts of executives of the companies that helped fund it through Habitat Suffolk's CEO Build and Blitz Build (CEO Blitz/Built) programs.

"We could not be happier to build a home for two local first responders who could not otherwise afford to remain in their community without our help," Silberman continues. "We look forward to cooperating with the Town of East Hampton on future projects to increase the stock of affordable housing. We are also grateful to our corporate sponsors and proud to partner with Ben Krupinski Builder, which is helping us to build this home," says Lee Silberman, Chief Executive Officer & Executive Director, Habitat for Humanity of Suffolk.

"Many local fire departments are losing young volunteer members because we cannot afford the cost of living on the Island," said LaFountain, who was born and raised in Springs, volunteers as an EMT and firefighter with Springs Fire Department, and was selected with his partner and fellow EMT Cheyenne Banville to be the home's owners.

"Volunteering as EMTs and giving back to our community are very important to us. That's why Cheyenne and I jumped at the idea of also volunteering to help build homes," he continued. "We are forever grateful to Habitat Suffolk and the kindness of all those who will help fund and build our new home, allowing us to live in our community, continue to volunteer in the fire department and start a family together." 📷

Dan's Independent News Service

» *Read More at IndyEastEnd.com*

Hamptons Vigils for Ruth Bader Ginsburg

BY ADAM SCOTT

Ruth Bader Ginsburg's passing generated an outpouring of emotion across the country and the political aisle, as vigils and memorials recounted the life and legacy of the second female justice on the United States Supreme Court, who died on September 18. As landmarks were lit blue—the color of justice—across New York State on Saturday, September 19, in Ginsburg's memory, the East End saw a weekend of mourners gathering at Hook Mill in East Hampton, at Riverhead and Shelter Island courthouses, and lighting candles at the Bridgehampton Community House on Saturday night to celebrate the Notorious RBG, as she became known, who died in her home in Washington, D.C. of metastatic pancreatic cancer. She was 87.

"Candlelight Vigil for RBG—Come to Mourn Together, Leave with Hope" was organized by Lisa Votino, who wrote on Facebook:

Once we were able to wipe away the tears tonight, the panic set in. What would RBG do? She would fight for what's right and so are we.

Let's join together for a candlelight vigil to mourn her passing and then let's mobilize and find out what actions we can take immediately to save our democracy. Please bring candles, flashlights, battery-powered candles or anything that shines a light for the vigil. Everyone must wear a mask. Hand sanitizer and gloves will be available.



RUTH BADER GINSBURG

"As an advocate, litigator, professor, and judge, Justice Ginsburg was an unparalleled voice for our better angels and a singular force for equality and justice throughout her extraordinary career," Governor Andrew Cuomo said in a statement. 🇺🇸

Peconic Land Trust Sells Southold Farmstead to New Local Farmer

BY TAYLOR K. VECSEY

The Peconic Land Trust has sold a nearly 20-acre piece of farmland to a farmer working to establish a beef cattle farm in Southold.

John v.H. Halsey, the president of the Peconic Land Trust, announced the sale of 19.2 acres on the northeast corner of Young's Avenue and Route 48, along with buildings and structures in Southold to John Murnane of Olde Road Farm, LLC.

The Trust acquired the property, farmed for a variety of crops for more than 50 years, in March of 2014, and used it for its Farms for the Future Initiative, which helps farmers find affordable land through leasing, incubator programs or purchases. While the Town of Southold holds a development rights easement, the Trust looked to sell the property with continued use as a farm in the fall of 2019.

"The primary goal of the Trust's Farms for the Future Initiative is to ensure that farming



THE PECONIC LAND TRUST SOLD FARMLAND TO A NEW CATTLE FARMER IN SOUTHOLD.

continues for generations to come by providing farmers, both new and established, with access to affordable farmland," Halsey said. This property was "the perfect opportunity to provide a growing farm operation with a farmstead, one that includes structures and infrastructure in addition to land," he said.

Read more on IndyEastEnd.com. 🇺🇸

The Conversation

Check out what IndyEastEnd's readers have to say on social media about what's happening in our community.

Pro-Trump Rally Makes Waves on the North Fork
"Grateful it was peaceful."

—Dotti Donaldson, Facebook

"There should be an eye roll emoji! #justsaying"

—MaFernandez Lopez, Facebook

Peconic Land Trust Sells Southold Farmstead to Local Farmer

"That's a very good idea because in the next 10 years we can expect coyotes to be a part of the North Fork, and I believe that Buffalo's can handle themselves"

—Robert Ezzard, Facebook

"I only hope for the milk they will provide us and for the kids to come visit."

—Kathryn Abugel, Facebook

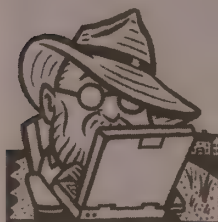
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History of an Ordinance

Why Seaplanes Are Not Allowed to Land on East Hampton Harbors, Bays or Ponds

BY DAN RATTNER



When I was a young man raising a family, I often went out to dinner by boat. The six of us—my wife, my three little sons and my daughter—would walk across the street to our little aluminum outboard tied up at a dock there and motor the full length of Three Mile Harbor to one of the three waterfront restaurants near the inlet that led out to the bay.

Because the speed limit in the harbor was just 5 miles an hour, it would take a full half-hour motoring the three nautical miles. After dinner and sunset there, we'd turn on the running lights and motor slowly back home under the stars.

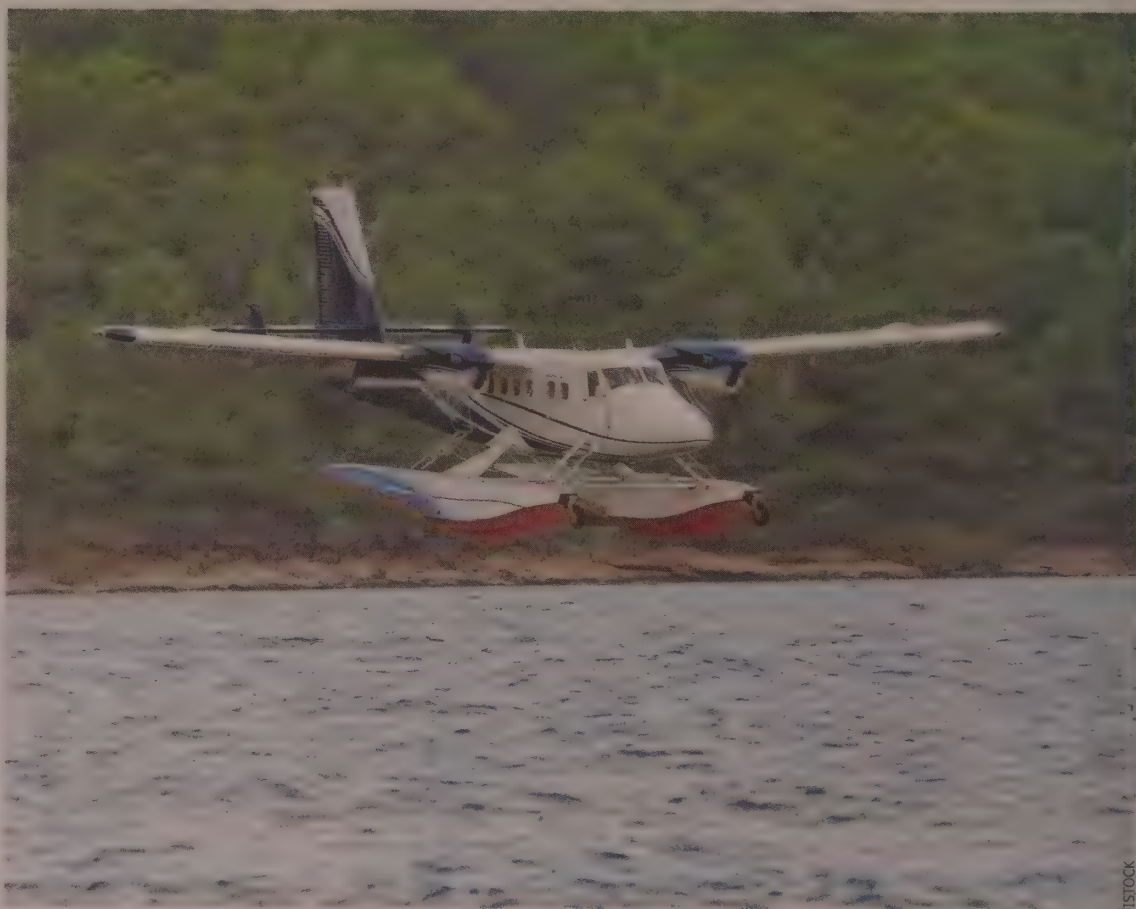
One sunny afternoon, motoring up the harbor with my six-year-old son to go fishing, we watched a twin-engine seaplane set down where the restaurants are and, skimming along the water on its sponsons at high speed, head right for us. We were only barely able to turn off far enough to the right, our hearts racing, to let him safely pass.

On the following Friday, heading off for dinner, I spotted Ralph George, the East Hampton harbormaster, in the 25-foot motorboat he rode around in to keep things orderly, stopped him and told him what happened. He said give him a call if it happened again.

Sure enough, on the next Friday afternoon we were sitting out on our deck looking at the activity in the little cove across from us, where we could see dozens of boats docked in numerous marinas, and saw the seaplane again. It came recklessly along, turned left into our cove and came to a stop in the water directly in front of one of the marinas. After the engines were turned off, a small white launch, bearing the name SERENITY on its side, came motoring out from the nearest marina, a man in a white uniform at the wheel. After it tied up on the seaplane's sponson, the single passenger on the plane, a man in a white business suit with a briefcase, climbed down to it and was gently motored into the marina. A large white 80-foot yacht called SERENITY was in a slip there.

The seaplane pilot then started his engines, turned completely around—a sign on the side said BARRY'S SEAPLANE SERVICE—and off it went at high speed up through the channel and out toward the inlet to roar off.

I made the phone call.



THIS SEAPLANE HAD BETTER NOT LAND HERE!

The next Friday, late in the afternoon, the seaplane arrived again. From our deck we watched the man in the suit climb down into the launch and get motored into the marina. But as the seaplane started to turn around, Mr. George in his police boat dashed out from a marina on the other side of the cove. His boat's roof light was flashing. But there was no siren. And so, because the seaplane was already underway, it roared off, leaving George and his flashing light still chasing him far behind.

The following Friday afternoon was a different story. As soon as the seaplane stopped, George silently pounced. In just a few minutes, with the light flashing, he arrived to tie up to the seaplane's starboard strut. Handcuffed, that plane was going nowhere.

Nevertheless, the launch with SERENITY on the side steered by the man in the white uniform motored out and obediently tied up, but to the other strut of the seaplane. At the sight of this, the man in the business suit inside climbed over the pilot—I suppose "abandoned ship" is appropriate—

and made his way down and thence into the launch to head quickly off to his SERENITY. This, apparently, he did not feel was his problem.

George spent a good sweet time in his police boat, perhaps a half-hour, writing up a ticket for the seaplane, which he then personally hand-delivered by climbing up the strut to the pilot's open window.

George then returned to his boat, untied it and, with light still flashing, motored off 50 yards so the seaplane could start to leave. When it did, he followed behind it back up the harbor toward the inlet at the maximum top speed of 5 miles an hour, in the same half-hour it took for me to take my family safely to dinner. That seaplane never appeared again.

At the next town board meeting, the Town Supervisor, not completely happy that the seaplane had just gotten a speeding ticket, proposed a further ordinance, shortly passed, making it illegal for any seaplane to land in any of the harbors or ponds in the town.

So that's how that happened. 🐼

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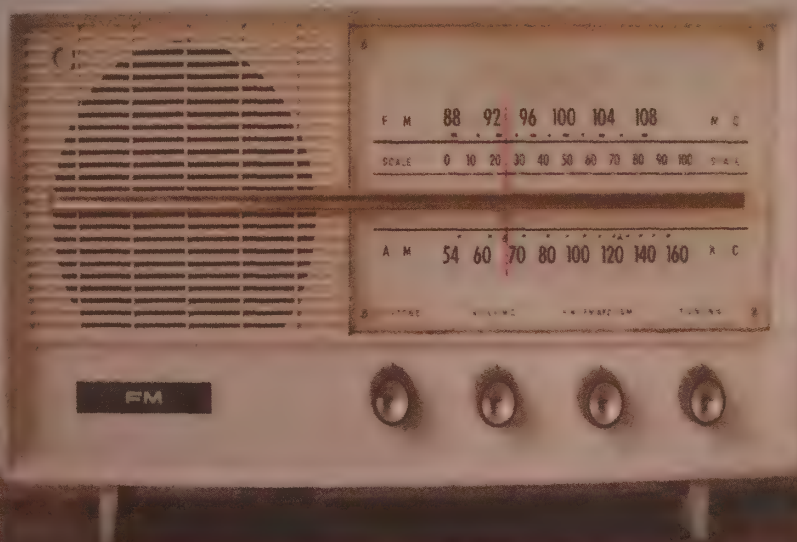
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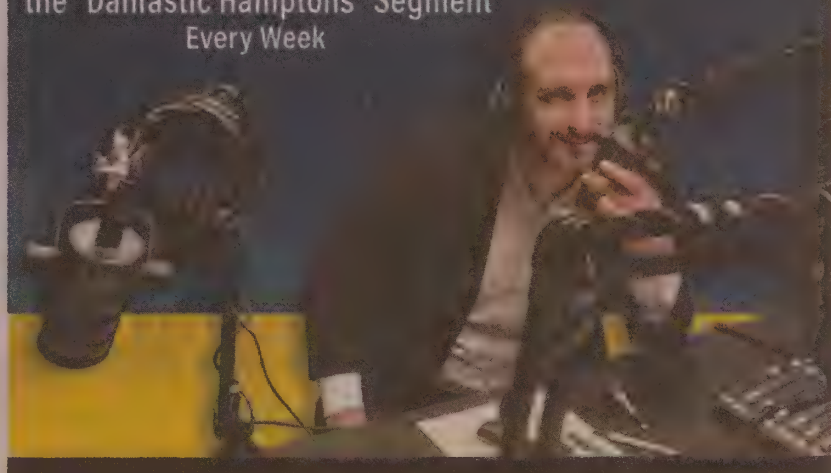
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POLICING THE EAST END IN TROUBLED TIMES

East Hampton and Southampton arrests down sharply due to COVID-19, but officers on edge



COURTESY T. E. McMORROW

BY T.E. McMORROW

Police departments across the country, and across the East End, are now facing two very different existential threats—the COVID-19 pandemic, and the blowback from the Black Lives Matter movement. Each is affecting departments in different ways. “From COVID safety to now heightened officer safety awareness, it’s very difficult times for us,” East Hampton Town Police Chief Michael Sarlo said last week.

Dan’s Independent News Service spoke with Sarlo, as well as the chief spokesperson for the Southampton Town Police, Lieutenant Susan Ralph, about the dual storms departments across the country are weathering, and examined some of the numbers generated by the two departments from the past two years, which demonstrate

significant changes in day to day policing in 2020 from years past.

The good news is that crime, as evidenced by the number of arrests on the East End, is down significantly. This is true nationwide as well, according to the FBI’s preliminary report on crime across the country for the first half of 2020, which was released mid-September.

In Southampton, police made 516 arrests from January 1, 2019 to August 31, 2019, according to Lt. Ralph. In the same period in 2020, the Southampton department made 235 arrests, a decrease of over 54 percent. The decrease in East Hampton’s numbers were even starker: 462 arrests in 2019 through August 31, as opposed to 195 this year, a decrease of 58 percent. Arrests are down sharply for the year in Riverhead and Southold, as well.

If we narrow the time period down even more in East Hampton, taking May 22 through August 31, roughly the summer season for the two years, with this year’s season occurring during a pandemic, the decrease in arrests goes up even more, dropping from 209 to just 80. That is a decrease of almost 62 percent.

Nationally, the FBI reported, while shootings spiked in the nation’s largest cities, overall violent crime decreased across the country.

“I think people were pretty much hunkered down for a quite some time,” Lt. Ralph said. “Stores were shut down. You didn’t have your larceny out of stores. You didn’t have your thefts out of stores. You didn’t have your ID thefts using credit cards. You didn’t have that.”

With bars and nightclubs extremely limited in what they could do this year, the squelched

late-night East Hampton Town party scene, particularly in Montauk, had a direct correlation in the drop in the number of fights, disputes, and incidents of drunken driving, Chief Sarlo said. Less alcohol in Montauk also equaled less public nuisance charges such as of public urination, as well as less misdemeanor drug possession charges.

Yet, while arrests are sharply down, police calls themselves appear relatively unchanged for the year through August 31, dropping in East Hampton Town from 13,839 in 2019 to 13,443 this year, a decrease of just under 3 percent. In Southampton, the calls recorded on the department's event log actually increased, going from 29,931 in 2019 to 31,236 this year, an increase of almost 10 percent.

So, police were as busy as ever this year, if not busier. But, what were they doing?

While noise complaints triggered by bars and other commercial establishments dropped from roughly 50 last year to 21 this season in East Hampton, residential noise complaints in the town skyrocketed from 493 in 2019 to 808 this year. In addition, "We had 125 COVID compliance complaints in 2020, a new designation of call, obviously," Chief Sarlo said. "The officers have been very busy doing proactive COVID work, and responding to residential noise and Covid compliance calls."

Reported domestic violence incidents are up in Southampton, but actually dropped in East Hampton, where the roughly 67 reported incidents during the summer time period in question this year versus the 93 in 2019. Southampton's number of incidents for the year rose from 512 to 580 in 2020.

Sarlo pointed again to the reduction of what in past years has seemingly been an all-night open bar in Montauk, with arrest and conviction records proving that when booze is sold over the counter, drugs are sometimes sold under it. The mixture of alcohol and illicit drugs fuels fighting, which sometimes can lead to a domestic violence incident.

The closure of schools concerns Ralph, when it comes to domestic violence. "Kids who might be in an abusive situation are not going to school." The abuse they face at home, Ralph said, "would get reported by the school. With them not going to school, that puts people in a dangerous situation. You are stuck home with your abuser at times. It's very, very important that people have an avenue to cry out for help, so we can get involved, the school can get involved. It is a team effort to help anyone in a domestic violence situation."

"One of the things that really hit hard with

COVID," Ralph said, "was people's mental health. There definitely was an increase in calls for that. People were struggling. People are struggling," she said. This increase in calls her department is seeing includes potentially suicidal incidents.

On the roads, vehicular accidents are down in both towns.

Arrests on drunken driving charges are down sharply as well. This may be a mixed blessing, according to the numbers out of East Hampton.

In that jurisdiction, arrests on driving while intoxicated charges through the year ending on August 31 dropped from 122 last year to just 53 this year, a decrease of 57 percent, right in line with the overall decrease in total arrests.

“If the newcomers or the hopeful newcomers don’t want this job, who is taking our places when we all retire? Without the support of the public, you are going to see people pull away from this profession.”

However, while the number of accidents that resulted in one of the drivers being charged with DWI in East Hampton has dropped from 31 to 19 this year, that 39 percent decrease is not in line with the overall decrease in DWI arrests made this year.

That is borne out when narrowing the numbers even more. In July and August alone of this year, of the 19 cases where drunken driving was charged, 10 followed motor vehicle accidents. In 2019, of the 26 DWI cases during those months, only 5 followed an accident.

There are simply less drivers being pulled over for traffic infractions. Total citations written up in East Hampton have plunged from about 2,177 in 2019 to just 832 this summer season. "Caution by officers in reducing the number of street contacts and Covid risk seems to have played into that," Sarlo said. "A large portion of our arrests [normally] come from traffic stops. Aggravated unlicensed, suspended registrations and DWI's, so reduced vehicle traffic law enforcement correlates with reduced arrest numbers."

While the pullback in contact with drivers may have begun with the outbreak of COVID-19, there may be another factor at play. Regardless of its

merits, the Black Lives Matter movement has alienated police officers across the nation.

"Here's the big danger, even in a small, relatively safe community, in trying to balance discussions around improvements without ignoring all of the positive and tremendously professional work we already do," Sarlo said. "On average, we have more officers suffer injuries each year attempting to de-escalate and diffuse a violent situation, than we have civilian complaints."

Police officers feel targeted. That feeling is not simply paranoia. In recent days, two officers were ambushed by a gunman while they sat in their patrol car in Los Angeles. In Camden, NJ, a couple who are police officers were at home with their 10-year-old daughter when their house was struck by six shots fired by two gunmen. In the West Oak Lane section of Philadelphia, three officers in an unmarked car were ambushed by a bicyclist on September 18. The targeting is real.

"The national narrative around policing obviously has an impact on everyone who does this tremendously difficult job," Sarlo said. "There is always room for improvement, and continuous evaluation of procedures and policies, while staying in tune with the resulting relationships with the community. These are important aspects of policing and fortunately part of the fabric of local law enforcement. The current climate seems to have gone so far that cops on all levels feel under attack in some way, simply for their career choice.

Watch the news and see the violence towards officers."

The love of police work as a profession is frequently passed down from parent to child. "I'm sure if you ask most officers if they would allow their kids to become police officers now, the majority of people would say absolutely not," Ralph said.

She added that the Southampton department has continued its outreach programs into the community. One example is the Civilian Police Academy, which resumed classes after being shut down during the early stages of the pandemic.

"If the newcomers or the hopeful newcomers don't want this job, who is taking our places when we all retire? Without the support of the public, you are going to see people pull away from this profession. It is sad. It is an honorable profession. People are going to say, 'I'm not doing that. For what?' Ralph said.

Ralph worked for several years for the New York Police Department, before joining the Southampton Town Police. She is proud of that time she served in the city. "I would go outside and I would wear my NYPD cap all the time," she said. "I don't do that anymore." 🍷

SOLD & IN CONTRACT



SOLD - QUOGUE

Originally listed at \$4,999,000



SOLD - WESTHAMPTON DUNES

Originally listed at \$4,200,000



IN CONTRACT - WESTHAMPTON BEACH

Originally listed at \$5,900,000



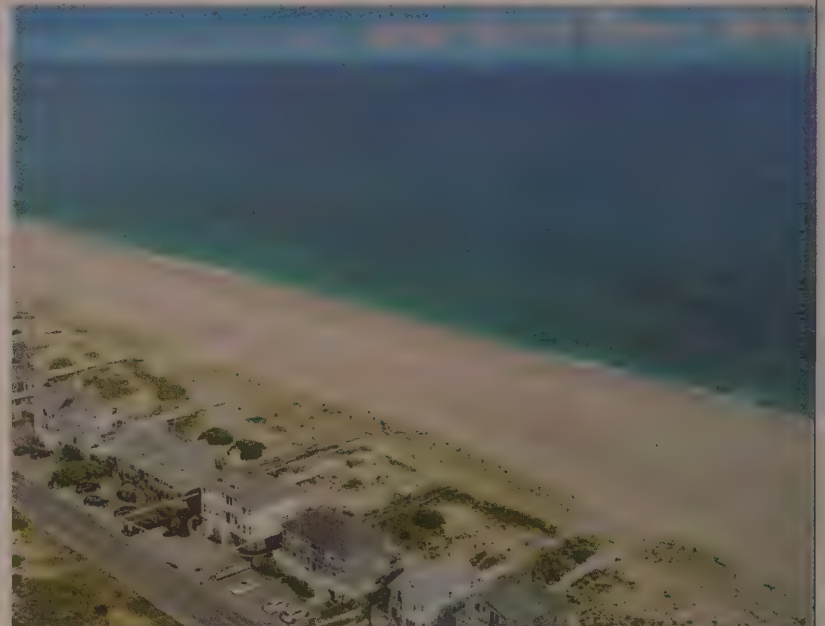
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REMSENBURG Originally listed at \$1,695,000



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E.QUOGUE Originally listed at \$1,649,000



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SPOTLIGHT
ON
WESTHAMPTON
BEACH



SPOTLIGHT ON WESTHAMPTON BEACH

The Hamptons' Best Kept Secret



THE ICONIC DUNE ROAD IN WESTHAMPTON BEACH

"WESTHAMPTON BEACH IS THE BEST KEPT SECRET OF THE HAMPTONS."

Strolling down Main Street in the crisp air of autumn, locals and visitors alike reflect and reaffirm Corcoran Group broker Ashley Farrell's take on this corner of paradise only 78 or so miles from Manhattan. "It's smaller than most of the hamlets, making it less crowded, yet it offers so many similar and enticing amenities," she continues. "Westhamptonites' enjoy the same beautiful sandy beaches and ocean as all the other Hampton villages. In addition, we have just undergone a multi-million-dollar Main Street revitalization, which has led to new stores, new restaurants and a resurgence of activity."

Such a resurgence was exactly the vision when the Westhampton Beach Main Street reconstruction project began one year ago, and the energy and hope it has brought to what is often called "The First Hampton" is tangible. Even in these challenging times, positive feelings exude from local businesses and community leaders alike, and there is genuine excitement in the air.

"What I love most about Westhampton Beach is that there's a strong sense of community—people really come together, and there's a feeling of people being together," says Barry Bernstein, owner of Salt & Loft. "You don't feel that out east; it's a different feeling here. The other thing that's really amazing about the village is that we have trustees and especially a mayor who are just amazing and have done a terrific job in terms of developing and bringing up Westhampton Beach. The WHB Renovation Project has really changed Westhampton... The trustees and the mayor have done a tremendous job to make Westhampton Beach progressive and really the best part of the Hamptons."

THE PEOPLE, THE PRIDE, THE PROGRESS

"I can honestly say that serving the village as its mayor is a privilege for which I am grateful every day," offers Westhampton Beach Mayor Maria Moore. "I am looking forward to the next two years of working with our four dedicated trustees—Ralph Urban, Rob Rubio, Brian Tymann and Stephen Frano—and the hard-working employees and appointed board members who make up our village government."

"I am pleased with the progress the board has made for our village over the past six years, particularly with both remedial and critical infrastructure projects including the renovation of Main Street with new storm drains, underground utilities and pedestrian safety and environmental features, as well as the replacement of bulkhead at the marina, installation of the military appreciation park at the marina, restoration of the gazebo at the Village Green and the creation of Glover's Park."

Such draws to the historic village are more valuable than ever during these days of social distancing, when people are looking for safe outdoor activities and attractions. Of course, the well-earned reputation of Westhampton Beach as a cultural center, a destination for outstanding dining and a tight-knit community where people turn to one another are as alluring as ever. It's a

power of togetherness felt far beyond the village limits.

"We're in Westhampton Beach, which I believe is the crown jewel of the Hamptons, but we're this global platform," says Rabbi Marc Schneier of the Hampton Synagogue, which serves the local community and delivers televised services reaching 200,000 homes across America. "I've commented to so many reporters during this pandemic that living in the Hamptons is like living in Disney Land. It has brought the community together in terms of how blessed and privileged we feel while this virus is raging across the country," says We should be very grateful to be here in the Hamptons. Let's choose to magnify our blessings, not exaggerate our challenges."

LOCATION, LOCATION, LOCATION

"If you live here, you're lucky, because Westhampton Beach is a really great community. It's a small-town, beach community," says Elyse Richman, head of the Westhampton Beach Business Alliance and owner of Shock. "It's such a great place to live, work, shop, dine and do everything. I've been in business 34 years, and it's amazing—and a really great place to raise a family. And I do real estate, so my little quote is, 'Invest in West!'"

That's sage advice from Richman. In terms of both rentals and purchases, Westhampton Beach real estate is increasingly becoming a not-so-well-kept secret in terms of value and investment potential.

"With the revitalization of Main Street and real estate prices typically being lower than on the other side of the canal, buyers are recognizing tremendous value," says Gene Gilyutin of Hampton Estates Realty. "I moved out here from the city 15 years ago, and I absolutely love it," says Gene Gilyutin of Hampton Estates Realty. "The appeal here in the summers is pretty obvious, but the question I get from a lot of people is, 'How is it living here in the winter?' To that, I can honestly answer that it's still amazing. There are still plenty of restaurants open—just much less crowded—going to the beach for a walk or jog is extremely peaceful, and there's a thriving indoor tennis scene out here."

"Westhampton Beach has a vibrant Main Street, ocean beaches and boat-filled bays all within a small surface area and all within a commutable distance to NYC," Town & Country Real Estate CEO Judi Desiderio says of what she sees as the most notable aspects of appeal for buyers. When it comes to accessibility and those three magic words in real estate: location, location, location.

"The closest of the Hamptons to the city, it is undoubtedly the most convenient," says Farrell. "The LIRR offers the option of a bullet train during the summer directly from Penn Station to Westhampton, with no stops. Gabreski Airport has the ability to accommodate oversized jet planes, unlike the smaller airports further east. If arriving by car, visitors travel nearly 100% of the way on a multi-lane expressway, rather than a one-lane road, greatly alleviating the dreaded Hamptons traffic, and Westhampton still remains close enough to all the other eastern towns for day trips and quick visits. You can't beat it if you ask me!"

SPOTLIGHT ON WESTHAMPTON BEACH

Education, Music and More Light Up WHBPAC

“The theater is dark but the performing arts center is illuminated.”

That has been Westhampton Beach Performing Arts Center (WHBPAC) Executive Director's Julianne Penza-Boone mission statement since the beginning of the pandemic. Penza-Boone, who took the reins at WHBPAC just as COVID-19 caused a worldwide shutdown, had no time to rest on her laurels. Instead, she pivoted. “How can we keep fulfilling our mission in the face of this?” she says. Initially, WHBPAC focused on Zoom experiences and partnered with film distributors to give patrons access to screenings and livestreams, but soon realized that, with warmer weather, people weren't necessarily interested in watching videos at home all the time.

The center held their first drive-in concert the same night as the controversial Chainsmokers benefit concert, which made national headlines for breaking the rules and not following health and safety guidelines. Penza-Boone notes that “our concert was very orderly and lovely! People were able to have their lawn chairs in front of their cars to enjoy the show.” After the Chainsmokers debacle, WHBPAC held another concert—with added restrictions—and the event drew major praise from Governor Cuomo. “The Governor shouted it out at the press conference the following Monday!” Penza-Boone recalls. “And it was so great for our audience to see live music. That's what we're really known for. So to be able to deliver that to people was really special for us.”

WHBPAC is also known for its successful and popular educational programs, and they've been able to continue offering kids that same enrichment, albeit with a few adjustments. “We were a little nervous about how the

kids would respond [to masks and social distancing], so we did cut the little guys out and started the program at second grade,” says Penza-Boone. “We felt confident that the kids would be able to handle social distancing. They were so overjoyed to be here. The takeaway is that this generation of children will never take that for granted. They'll never take being able to participate in activities for granted again. They were so well behaved, it was crazy! They recognize now that it's a privilege.”

Still, without the usual lineup of high-profile mainstage shows, a nonprofit arts organization like WHBPAC needs to find new ways to make money. Perhaps as an ironic, tongue-in-cheek response to the “cardboard cut-out audience members spotted in sports stadiums, the center has started an “False Fall Festival” fundraiser in which patrons can purchase a “ticket” and have their face occupy a seat in the theater for livestreamed shows. “It's a concert that doesn't exist,” Penza-Boone explains. “You can buy at our average ticket price, so there's three levels of tickets and when you donate we'll ask for a JPEG of you and we'll print it out and fill the theater with those heads. As long as people can't be sitting in our auditorium seats you can be sitting in your seat until the theater reopens. It's a cool, off-the-wall way to raise some money.”

Penza-Boone notes that the center has also been heavily involved in the ongoing Save Our Stages campaign, an initiative from the National Independent Venue Association (NIVA) to urge the government to move forward on guidelines for reopening theaters and arts organizations. “Everyone on this staff calls the governor's office every day. It's mandatory,” she says. “We're not demanding that theaters be open to 100 percent capacity



WESTHAMPTON BEACH PERFORMING ARTS CENTER

BARBARA LASSEN

but what we want is to at least have some guidelines. We've come up with plans on our end but we need the state to work with us and certainly as long as we're not allowed to reopen, we're going to need some help.”

Though the center doesn't have a timeline for when they'll be able to reopen, Penza-Boone is optimistic that things will get better, and points to the fact that Westhampton Beach was primed for a great year before COVID hit, with its sweeping Main Street renovations and tight-knit community. “That's what makes this community very special,” she says. “Whether you're a year-rounder or just here for the summer months, there is a real community fabric here. And you can't deny that Westhampton Beach looks beautiful! It's stunning. We know the comeback is going to be extraordinary.”

BY LEE MEYER

The Best of the Best of Westhampton Beach

From performing arts to wellness and beauty, take a look at the top 2019 award winners from Westhampton Beach and consider voting them to victory once again in the 2020 contest.



Arts & Entertainment

Westhampton Beach Performing Arts Center
PLATINUM Theater/Performing Arts Center

WHBPAC Arts Education Program
PLATINUM Theater Group

Food & Drink

Beach Bakery & Grand Café
GOLD Bakery

Boom Burger
GOLD French Fries
BRONZE Wings

Circle M Beverage
SILVER Beer/Beverage Distributor

Cor-J Seafood Corporation
BRONZE Seafood Shop

Hampton Coffee Company
GOLD Coffee
BRONZE Coffee Shop

Justin's Chop Shop
BRONZE Butcher
Main Street Sweets and Gifts
BRONZE Candy Store

Shock Ice Cream
PLATINUM Ice Cream

Sydney's "Taylor" Made Cuisine
PLATINUM Brunch
PLATINUM Caterer
GOLD Cheese Shop
GOLD Gourmet Food Shop

Westhampton Beach Brewing Co.
PLATINUM Brewery

Westhampton Beach Farmers Market
PLATINUM Farmers Market

Home & Personal Services

Beach Hand Wash
SILVER Car Wash

Beach Stove & Fireplace
GOLD Fireplace Store

Clearview House Washing Service
GOLD Power Washer
East End Heating and Air Conditioning
SILVER Heating/Air Conditioning

Eastern Concrete Corp.
BRONZE Masonry/Stone/Tile

HCMC Home Care Maintenance
SILVER House watcher/Property Management

RB Irrigation, LLC
GOLD Irrigation

Stinchi Landscaping
GOLD Landscaper/Gardener

Strebel's Hand Car Wash
GOLD Car Wash

Styled and Sold
PLATINUM Home Stager
GOLD Interior Design
GOLD Home Stager

Pet & Animal Services

Westhampton Dog Grooming
PLATINUM Groomer

Professional Services

Gilford Securities Inc.
GOLD Financial Planner

Oceanbleu at Westhampton Bath and Tennis
SILVER Wedding Venue

Recreational Travel & Tourism

Pontoon Paddler
PLATINUM Boat Rental

Restaurants & Nightlife

Eckert's Luncheonette
BRONZE Breakfast Spot

Star Boggs
SILVER Continental Cuisine

Shopping

Baby Shock/Shock Kids
GOLD Children's Clothing Store

Garden of Silver
GOLD Jewelry Store

Impulse for Men
BRONZE Men's Clothing Store

Island Surf
GOLD Surf Shop/Beach Wear

Mint Clothing Boutiques
SILVER Women's Clothing Store

Shock
GOLD Women's Clothing Store

Wetter or Not
PLATINUM Surf Shop/Beach Wear

Wellness & Beauty

Barth's Pharmacy
PLATINUM Pharmacy

Essential Chiropractic
PLATINUM Chiropractor

Hampton Dentistry
SILVER Orthodontist

Hampton Haircutters
PLATINUM Hair Salon
SILVER Barber Shop

Katherine and Company
GOLD Hair Colorist

The Hamptons Method
SILVER Addiction Therapy

Westhampton Center for Dentistry & Facial Aesthetics/Dr. Mauro Dibenedetto
GOLD Dentist

Westhampton Nail Spa
BRONZE Nail Salon

Visit DansBOTB.com to find more 2019 Best of the Best award-winning businesses and personalities, and vote for your favorites in the 2020 contest!

BY DAVID TAYLOR

SPOTLIGHT ON WESTHAMPTON BEACH

Bakeries, Bistros and More Delectable Dining



LOVELY DISHES FROM THE NEW FLORA ON MAIN STREET



BARBARA LASSEN

Westhampton Beach is home to some of the freshest seafood, sweetest ice cream and most authentic dishes from Ireland, Italy, China and Latin America. Experience the full range of flavors that WHB has to offer with our handy dining guide, featuring the village's popular restaurants, delis, coffee shops and more.

Founded in 1970 by Sicilian immigrants, **BABY MOON RESTAURANT** is now run by the founders' three daughters who have expanded the family eatery into a wildly popular Italian dining experience 238 Montauk Highway, Westhampton Beach. 631-288-6350, babymoon-restaurant.com

Few restaurants in Westhampton Beach have as much history as the **BEACH BAKERY & GRAND CAFÉ**. Started over 30 years ago by Simon Jorna, new owner Rashid Sulehri is ushering an exciting new era, while keeping many of the same traditions and classic treats that established the bakery as the social hub of WHB. 112 Main Street, Westhampton Beach. 631-288-6552, beachbakerycafe.com

Do yourself a favor and try everything on the **BOOM BURGER** menu. From the Avocado Crunch Burger and apple-topped Harvest Burger to Atomic Wings and deep-fried Oreos, every offering sends your taste buds on a unique journey they likely won't experience anywhere else. 85 Montauk Highway, Westhampton Beach. 631-998-4663, boomburgerwhb.com

BRUNETTI PIZZA is celebrating its grand reopening, marking 10 years in Westhampton Beach, this fall. Follow the Facebook page to get the latest updates. 61 Main Street, Westhampton Beach. 631-288-3003, facebook.com/brunettipizzawesthampton

Get your fill of authentic Latin American cuisine and Texas fried chicken at **CASA EXQUISITA RESTAURANT**. 4 Hazelwood Avenue, Westhampton Beach. 631-288-8020, casaexquisitarestaurant.com

CHINATOWN RESTAURANT has all the takeout classics you know and love, plus a mouth-watering assortment of Chef's Special Suggestions. 68 Old Riverhead Road, Westhampton Beach. 631-288-2929

You haven't enjoyed the true flavor of a hero or subway sandwich until you've taken a bite out of an order from **COUNTRY HEROES**. While you've got them on the phone, you'd be wise to taste the gamut of salad, seafood, gyro and sandwich options. 77 Montauk Highway, Westhampton Beach. 631-288-6568

Established in 1911, stepping into **ECKART'S LUNCHEONETTE** is like traveling back in time. 162 Mill Road, Westhampton Beach. 631-288-9491, sites.google.com/view/eckartsluncheonette/home

FIREHOUSE PIZZERIA makes amazing pizza,

there's no doubt about that, but next time you stop in for a slice, mix it up with the stellar chicken fajitas and thank us later. 196 Montauk Highway, Westhampton Beach 631-998-0652, firehousepizzawhb.com

Welcome **FLORA** to its new home in Westhampton Beach by dining in or placing an order for takeout. Your options range from King Louie Salmon and Soba Noodle to Pear & Watercress Salad and Beet Trilogy. 149 Main Street, Westhampton Beach. 631-998-9600, florawhb.com

FUNCHOS has been serving up Mexican eats for over two decades and is easily one of the most popular taco takeout joints in the village. 127 Main Street, Westhampton Beach. 631-288-2408, funchos.com

GOLDBERG'S FAMOUS is famous for a reason—its bagels and flagels are award-winning for a perfect balance of crispy outside and soft, warm inside. 65 Main Street, Westhampton Beach. 631-998-3878, goldbergsfamouswhb.com

One of the first artisan coffee roasters on the East Coast when it opened in 1994, **HAMPTON COFFEE COMPANY** now has locations in Westhampton Beach, Water Mill, Southampton, Montauk and Aquebogue. 194 Mill Road, Westhampton Beach. 631-288-4480, hamptoncoffeecompany.com

Order everything from ribs and Philly Steak Rollups to carrot cake and Lemoncello to-go, with **HAMPTON WINGS & THINGS'** speedy home delivery. 88 Old Riverhead Road, Westhampton Beach. 631-538-4247

A favorite of Westhampton Beach School District students and faculty, the **HURRICANE DELI** serves exciting lunch specials, paninis, salads and more. 208 Montauk Highway, Westhampton Beach. 631-288-5225, facebook.com/hurricanedelihwb

JOE'S AMERICAN GRILL serves up fresh seafood, juicy Black Angus burgers, Long Island Duck and a variety of steak options for takeout and dining in. 240 Montauk Highway, Westhampton Beach. 631-288-3232, joesamericangrill.com

The second location of a popular Maui-based restaurant, **MAMBO KITCHEN** offers the same Hawaiian aloha with a unique menu that blends in the flavors of New York. 103 Main Street, Westhampton Beach. 631-684-9269, mambokitchens.com

Established in 1999, **THE MARGARITA GRILLE** has been serving Westhampton Beach with entertaining food presentations in a lively, fun laid back atmosphere for both young and old. 83 Main Street, Westhampton Beach. 631-288-5252, themargaritagrille.com

King of the craft, **THE MILL ROADHOUSE** offers some of the best craft food, craft cocktails and craft beer on Long Island. 142 Mill Road, Westhampton

Beach. 631-684-9413, themillroadhouse.com

New to Westhampton Beach this year, **NORTH FORK ROASTING CO.** has taken the village by storm with its Charcoal Lattes, CBD Lattes, Lavender Lemonades, Lemon Ricotta Pancakes, Coconut Yogurt Bowls and more. 59 Main Street, Westhampton Beach. 631-998-3330, northforkroastingco.com

SALT & LOFT serves Mediterranean shared plates, delicious dinner selections, signature cocktails and a fine selection of wines, spirits and classic coffee blends. 145 Main Street, Westhampton Beach. saltandloft.com

Famous for its cotton candy-topped Carnival Cone, **SHOCK ICE CREAM** is queen of the Hamptons ice cream game. With over 60 flavors of ice cream, soft serve, frogurt, Italian ices, sugar-free ice cream and more, it's easy to see with this is such a local favorite. 99 Main Street, Westhampton Beach. 631-288-2522, facebook.com/shockicecream

Owned and operated by Chef Starr Boggs since 1981, the **STARR BOGGS** restaurant is renowned for its exquisite Almond Crusted Flounder, Australian Herb Crusted Rack of Lamb and other favorites. 6 Parlato Drive, Westhampton Beach. 631-288-3500, starrboggs.com

SYDNEY'S "TAYLOR" MADE Cuisine is more than a gourmet country market and café, it's also a full-service caterer, specializing in tailoring menus to fit specific tastes. 32 Mill Road, Westhampton Beach. 631-288-4722, sydneygourmet.com

Order Platanos Fritos, Sopa de Mariscos, Carne Azada con Camarones and other Latin American dishes at **THREE DIAMONDS RESTAURANT**. 279 Montauk Highway, Westhampton Beach. 631-288-8807, threediamondsrestaurant.com

TONINO'S PIZZA & ITALIAN EATERY serves fresh Italian classics like fried ravioli and meatballs and mixes in inventive creations such as Philly Cheese Steak Pizza and more. 88 Old Riverhead Road, Westhampton Beach. 631-288-5211, toninospizzali.com

The combination of Chinese, Japanese and Thai menus along with the authentic oriental atmosphere has made **TONY'S ASIAN FUSION WEST** one of the most popular Asian Fusion restaurants around. 23 Sunset Avenue, Westhampton Beach. 631-288-8880, tonysfusionwest.com

Since 1986, **WHITNEY'S DELICATESSEN & CATERERS** has provided tasty food to the people of Westhampton Beach, and these days, its carry-out and delivery options are especially enticing. 98 Riverhead Road, Westhampton Beach. 631-288-6297, whitneysdeli.com/home/3292008

BY DAVID TAYLOR



Welcome Home to Westhampton

Let me show you around

A former fashion editor, Palmer moved from SoHo to the East End of Long Island 20 years ago to raise her family and loves it here. Harnessing her business acumen and visual expertise, Palmer is known for her keen sense of matching homes and properties with savvy investors and buyers, and has honed her negotiating skills to accomplish the most beneficial results.

Whether buying, selling or renting a home, let Palmer's well-trained eye and focused negotiating skills work to your advantage.

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99 Main St, WHB



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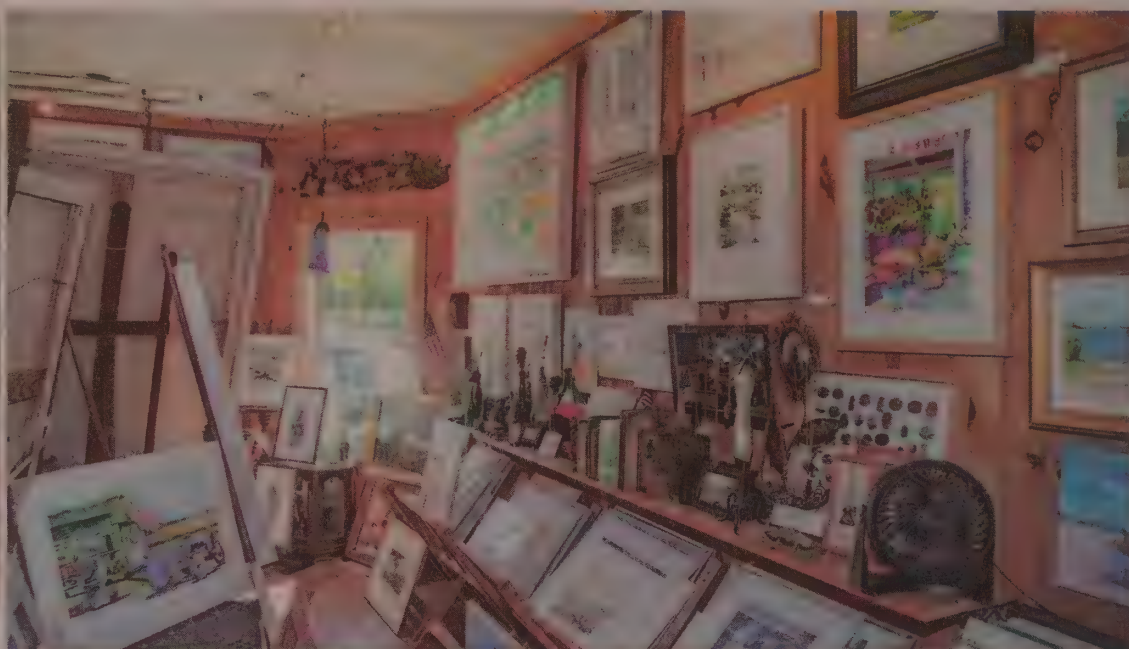
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SPOTLIGHT ON WESTHAMPTON BEACH

HONORING *the* ARTIST

This Week's Cover Artist: Ellen Postrel



Westhampton Beach-based artist Ellen Postrel, whose work has graced the *Dan's Papers* twice before, talks about her love of the East End, the community and more.

What was the inspiration for this piece?

I have spent my summers here in Westhampton Beach since 1964—I've always loved this little village! It has inspired me in so many ways, I love my paintings to tell a story—about the landscape and about the people. To quote Norman Rockwell: "I'll never have enough time to paint all the picture's I'd like to. Every painting is a new adventure."

Talk about your art style.

I have always tried to capture the charm of this small town in my watercolors. I especially like to paint scenes from the farmers market on Saturday—the July 4 parade in Southampton—the radiant sunflowers in bloom—Beach Bakery—the abundant farm stands. I just love American flags and awnings. When I am not painting, I am thinking about painting. It's always been my passion.

Tell us about your artistic process.

Plein Air has become a favorite of mine. I begin each painting on-site and visually complete it at home from photos I have taken. The light and shadows are integral in my process. It is so special to sit outdoors in this wonderful air and enjoy these beautiful scenes all around us. I must admit I do a great deal of research before I begin a new painting. I consult my art books and my workshop note before proceeding with reckless abandon—letting my heart and soul finish the painting.

If you weren't an artist what would you be doing?

My decades-long love affair with art has never curtailed my curiosity and ability to delve into other disciplines. I integrate art into my weekly diet and balance it alongside hours spent playing bridge, golf, cooking, reading, and keeping a close eye on current events. While being an artist is fundamental pillar of my identity, I've always maintained a generalist approach to my life. Art is my transcendent lens in which I can appreciate this worlds' natural beauty. 🍷

See more of Ellen Postrel's work at Fitzgerald Gallery, 48 Main Street, Westhampton Beach.



ELLEN POSTREL'S WORK ON DISPLAY AT FITZGERALD GALLERY

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Meet Chef Pavlos Davarakis, Executive Chef of NAIA at the Capri Hotel



NAIA AT THE CAPRI HOTEL

In August, the Capri Hotel in Southampton debuted their new one-of-a-kind dining experience, NAIA. Executive Chef Pavlos Davarakis discusses his background, the new menu and what sets NAIA apart from the competition.

Tell us about your culinary background and how those experiences prepared you for your role as Executive Chef of NAIA at the Capri Hotel.

I am originally from Athens, Greece. I studied at Le Monde Institute of Hotel and Tourism in Athens. My first position was at a bakery, where I started working during school. It was before I knew anything about cooking or baking. I started at the lowest position and worked my way up. My father taught me that if you want to get to the top, you can't skip any steps because you will learn from each. I wanted to be a head chef, so he told me that before I get there, I needed to have respect for every position under the executive chef.

After studying, I continued working as a baker. Then, I worked at Aggelidis Bakery, a well-known Greek bakery, where I worked with larger volumes.

I felt I needed to explore a bit—both the world and my abilities—so I moved to London, England. I learned how to make sushi from some of the top sushi experts in London. Then, I was called to Dublin, Ireland to help some friends shape their new restaurant and bakery. I learned both front and back of house and worked up to becoming the manager.

After some time, I wanted the ultimate challenge, so I got on a plane and moved to New York. I felt ready. I started as an Executive Pastry Chef at a four-star restaurant that was part of the Kellari Group. I began collaborating with the renowned chef Mr. Gregory Zapantis who became my mentor and close friend, and eventually I became his sous chef. I represented him at various events, from corporate events at the Russian Tea Room to private dining experiences.

After four years of learning from him, I knew I was ready.



CHEF PAVLOS DAVARAKIS

Is there anything that sets NAIA apart from the restaurants and hotels you've worked at previously?

Unlike other hotels I've worked in, here at NAIA, we focus almost entirely on the guest experience. In other words, most hotels and their restaurants think separately, with distinct guest experiences. At NAIA, we collaborate on almost every level. So, when we shaped the menu, we considered not only visitors, but also our neighbors. I want every dish I create to speak to the diner and to deliver more than just great flavor. Every dish is unique and has a special meaning. When eating NAIA's octopus, I want the person to be transported through the flavors to the Mediterranean.

Tell us more about your vision for the menu.

The best way to get fresh ingredients is to get them from your neighbors. We are lucky that we are here on Long Island where there are farmers not far who are excited to work with us. Our mission is to support the local community as much as we can. To that end, I searched for the juiciest tomato—and found it at Hank's Farms. I partner

with local fishermen to bring fresh fish daily. Long Island has so much to offer and we're excited to take advantage of it.

What seasonal dishes can NAIA guests expect to find on the menu as we move into the colder months?

Because our recipes are made with local ingredients, their flavors will change with the season. We anticipate creating new dishes for the colder months. For example, guests can expect pumpkin, squash and root vegetables incorporated into the menu. It isn't swimsuit season anymore, so hearty dishes will make people feel cozy.

What do you find most rewarding about being the executive chef at NAIA?

I love going to work every day. I'm lucky because I have been given creative freedom with the dishes I envision. 🍴



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Food & Drink

Sugar & Spice: East End Pumpkin Ale for Fall Fun



WESTHAMPTON BEACH BREWING CO.'S HAMPTON PUMPKIN ALE

As much as rosé is synonymous with summer, pumpkin beer is synonymous with fall. Often served in a cinnamon sugar-rimmed glass, pumpkin beer can be smooth and frothy, as well as smoky and aged in a barrel, infused with fall spices. Hamptons and North Fork breweries offer some unique takes on pumpkin beer, including the use of local ingredients and spirits to give them a distinct East End flavor.

GREENPORT HARBOR BREWING CO.
234 Carpenter Street, Greenport
42144 Main Road, Peconic
greenportharborbrewing.com

Leaf Pile

Tasting notes: This copper-colored beer has a nose full of fall spices and is made with pilsner, maris otter, medium crystal, chocolate malts and target hops, as well as pumpkin, cinnamon, allspice, ginger and vanilla. The brewery says that this beer is "pumpkin pie in a glass" and "the only thing missing is the crust."

JAMESPORT FARM BREWERY
5873 Sound Avenue, Jamesport
844-532-2337, jfbrewery.com

Sugar Skull Pumpkin

Tasting notes: The brewery writes, "not your typical pumpkin ale. Not too sweet, not too spicy and not too squashy! Don't forget to ask for the cinnamon sugar treatment!"

Whiskey Barrel Aged Sugar Skull Pumpkin

Tasting notes: This limited edition ale was aged in Rough Rider barrels from Long Island Spirits.

MONTAUK BREWING COMPANY
62 South Erie Avenue, Montauk
631-668-8471,
montaukbrewingco.com

Pumpkin Ale

Tasting notes: This ale features an assortment of spices and subtle hop aromas.

LONG IRELAND BEER COMPANY
817 Pulaski Street, Riverhead
631-403-4303,
longirelandbeer.com

Pumpkin Ale

Tasting notes: Real pumpkin and a blend of spices lead to a fall flavor, which is balanced by caramel and smoky malts.

NORTH FORK BREWING CO.
24 East 2nd Street, Riverhead
631-591-1191, northforkbrewingco.com

Butternut the Hutt

Tasting notes: This butternut squash ale has seasonal spices and local squash from Schmitt's

Farm in Riverhead that has been hand-roasted by the brewers.

Imperial Butternut the Hutt

Tasting notes: The imperial version of the butternut squash/pumpkin beer was aged in local bourbon barrels for a total of 11 months.

TRADEWINDS BREWING COMPANY
70 West Main Street,
Riverhead
631-591-3466,
tradewindsbrewing.com

Incarnation Pumpkin Spice
Tasting notes: This beer features clove cinnamon.

WESTHAMPTON BEACH BREWING CO.
220 Roger's Way,
Westhampton Beach
631-998-0800,
westhamptonbeachbrewingco.com

Hampton Pumpkin

Tasting notes: This medium-bodied amber ale is infused with nutmeg, cinnamon and ginger. It's best enjoyed with a cinnamon sugar rim to help bring all the spices together. 🍂

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summer,
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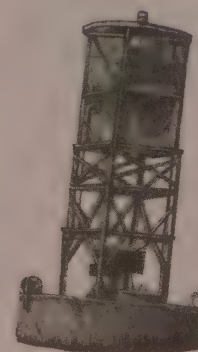
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East End Living



Fall on the East End: Corn Mazes

It's fall on the East End once again, and that means it's time for pumpkin spice lattes, apple picking, toasty nights by the roaring fire and, of course, corn mazes. Find your way through this year's fun, and sometimes challenging, mazes!

FAIRVIEW FARM AT MECOX

19 Horsemill Lane, Bridgehampton
631-537-6154, fairviewfarmatmecox.com

Fairview Farm's popular Maize returns for its 20th year with an all-new design, featuring an easy route and a much more challenge path through eight acres of winding paths through 10-foot-tall corn. One bridge per route offers stunning views of the Atlantic Ocean, Mecox Bay and the surrounding farmland. The Maize is open through November 8 and costs \$12 per person. Open daily, 10 a.m.–6 p.m.

HANK'S PUMPKINTOWN

240 Montauk Highway, Water Mill
631-726-4667, hankspumpkintown.com

The Maze Park offers many great adventures for families to embark on. The Finger Foods Game is an interactive maze game where families try to find five different educational food group stations. The Spooky Pumpkin Maze offers 13 illustrated storyboards that tell the story of Spookley the Square Pumpkin. The Farm Scene Investigation Corn Maze is much longer than the other two, taking about an hour to complete. Set up like a classic "whodunnit," families search for clue stations to eliminate potential suspects, weapons



FAIRVIEW FARM AT MECOX'S 2020 MAIZE

and locations to figure out what happened to Farmer Joe. Admission to the Maze Park is \$15 and includes unlimited wagon rides, tractor rides and more. Open daily, 9:30 a.m.–5:45 p.m.

HARBES FAMILY FARM

715 Sound Avenue, Mattituck
631-482-7641, harbesfamilyfarm.com

Dorothy and Toto need your help finding their way home through the Wizard of Oz Maze. Along the way, you're likely to meet familiar faces including the Tin Woodsman, the Cowardly Lion and the Scarecrow. The maze is \$4 on weekdays and \$4.95 on weekends and holidays. Open Monday–Friday, 11 a.m.–5 p.m.; Saturday–Sunday, 9 a.m.–6 p.m.

HARBES FARMS JAMESPORT

1223 Maine Road, Jamesport
631-494-4796, harbesfamilyfarm.com

Test your family's knowledge of the thief with a heart of gold in the all-new Robin Hood Corn Maze Trivia Challenge. As an added bonus, you can even help Robin Hood accomplish a special, interactive video mission. The maze is \$9 per person. Open Saturday–Sunday, 9 a.m.–6 p.m.

HARBES ORCHARD

5698 Sound Avenue, Riverhead
631-683-8388, harbesfamilyfarm.com

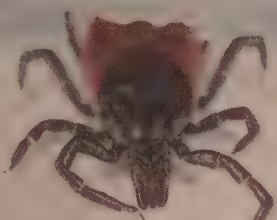
Part of the apple picking package is the orchard's Robin Hood Corn Maze, which, like the Jamesport version, tests the family's knowledge of Robin Hood trivia. Open Monday–Friday, 10 a.m.–5 p.m.; Saturday–Sunday, 9 a.m.–6 p.m.

STAKEY'S PUMPKIN FARM

270 West Lane, Aquebogue
631-722-3467, stakeyspumpkinfarm.com

The 2020 corn maze is open seven days a week and costs \$7 per person. The three-acre maze offers wit-testing trivia that will guide you to the exit if you answer correctly or lead you astray if you guess wrong. Hayrides are also offered daily, with the Snack Shack and hand/arm painting added into the mix on weekends. Open Monday–Friday, Noon–5 p.m.; Saturday–Sunday, 9 a.m.–5 p.m.

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East End Living

Polkadot England: A Mother-Daughter Duo Create Sleepwear in Sag Harbor

Mother-daughter duo Debra Schoenau and Rachel Schoenau Doneger are the team behind Polkadot England, a women and children's lounge and sleepwear brand that does private label for retail store Relax Hampton in Sag Harbor. Debra launched the brand in 2008, and it quickly developed a cult following.

Her daughter, Rachel, joined two years ago. The brand has found success growing partnerships with retailers like LoveShackFancy and Stoney Clover Lane, both of which have locations on the East End.

Loungewear has become increasingly popular, and their following has grown with customers spending more time at home due to COVID-19. The team was able to ramp up its e-commerce to keep up with the demand.

"I'm inspired by beauty in all forms, then I do my best to translate that to my designs. If I come across a beautiful flower that stands out to me, I try to incorporate it in a way that makes sense on a garment," says Debra, who began her career in the fashion industry as a buyer for the department store Bonwit Teller.

Polkadot England offers feminine and soft pajamas, with the goal of bringing customers comfort at home. All products are manufactured in the English countryside. It's the intricate details that make the brand unique.

One thing the duo recognized is that kids love to match their moms, so they've provided customers with mother-daughter and mother-son sets.

"I closely follow trends in ready-to-wear and then



DEBRA SCHOENAU AND RACHEL SCHOENAU DONEGER WITH RACHEL'S SON

thoughtfully translate them to loungewear/sleepwear. Moreover, the intention with my collections is that

they are classic, wearable and understandable. I'm not trying to be the most creative designer, I just want my customers to feel comfortable, pretty and cozy," Debra continues.

Rachel, who serves as the company's CEO, started her career in finance and spent time working on Wall Street. "When I got married and was close to having a child, I decided that I wanted a change and felt I could help take the brand to the next level with my business experience and a millennial perspective," she says. "In 2018 we rebranded as a mother-daughter team."

"We love working together," Rachel continues. "We have a very close mother-daughter relationship, so it's been interesting to see it grow professionally. We handle different things for the business but always bounce ideas off each other. We have different strengths and personalities that complement each other nicely."

The company is committed to donating a portion of sales to charities close to their hearts, alternating between organizations including CDC's Emergency Response Fund, YourMomCares, River Fund and The Retreat. They have also started creating face masks and have hired freelancers who were out of work.

On the East End you can find the mother-daughter duo doing some of their favorite things: enjoying tennis, walking around Sag Harbor, backyard BBQs with family, enjoying beach walks and dining at Tutto Il Giorno in Sag Harbor. 🐾

BY JESSICA MACKIN-CIPRO

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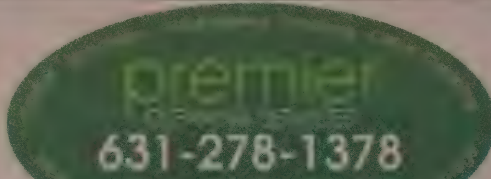
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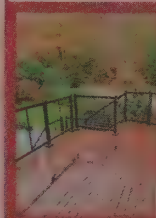
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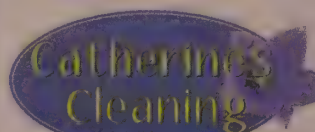
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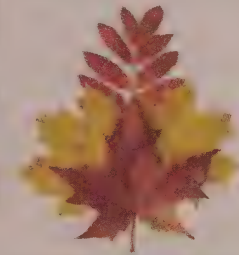
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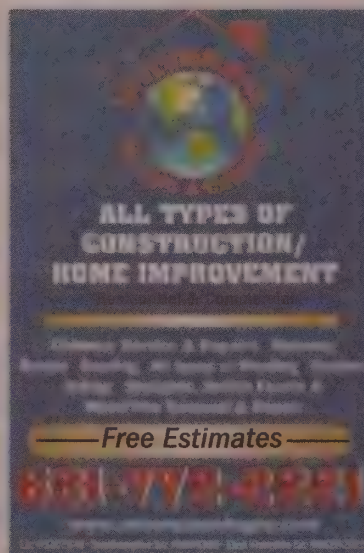
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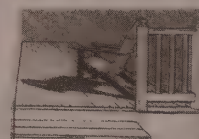
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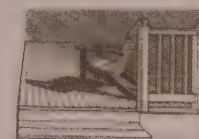
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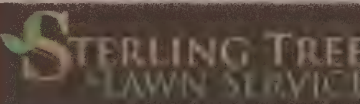
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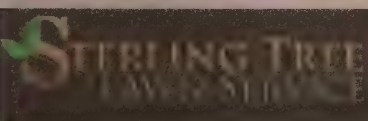
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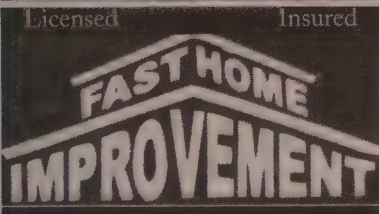
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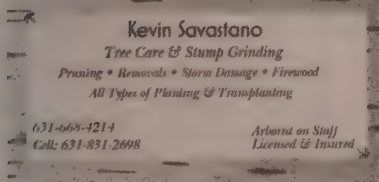
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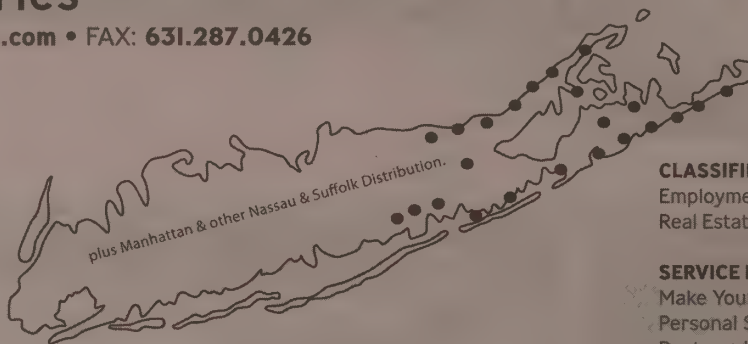
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AMAGANSETT	Helppie,B & Smith,C Peterson, E & K	Erhardt, J & A Wood Richardson, S	1,825,000 1,125,000	14 Katie Ln 63 Windmill Ln
AQUEBOGUE	Dillon, D & Prior, C	Strong, M & R & J	865,000	88 Leafy Way
BRIDGEHAMPTON	Thompson, J & M Grad, M & J Schaap, J Tooter, S & E	Fairhills Two LLC M&MPropertyManagemnt Home Design GroupNYC Monaco, D & A	4,800,000 4,950,000 725,000 1,920,000	11 Fair Hills Ln 40 Meadow Ct 778 Bridgehampton Sag Tpk 5 Long Pond Trail
CUTCHOGUE	105 Bittersweet LLC Dickson, M	Mangini, M & Nelson,L Dickson, M by Admr	232,500* 310,000	105 Bittersweet Ln 3215 W Creek Ave
EAST HAMPTON	Ricaud, O& O Itzkowitz,E & Kent,A Callaghan, T & A Reed, W & Murphy,T Hinnegan, J Benson,A &Zuchetto,J Sertiz,E &Baranovich Daza, M Iacono, K Cooper Jr, J & S Miller, R Sullivan,J & Breen,C Morakis, J & N US Bank Trust N.A. OZT2 LLC Venter,A & Rayman,E Mandl, E 38 Two Mile Hollow	Hord III, C & J Magun, A Kozlowski, J Kribe Properties LLC Propper, A & V Rooney,A & Burgos,C Sullivan, J & J Tanguy, L & M Burkhardt, W Gartner, S Stone and FeatherLLC Goetz, L by Exr Elliott, T Morales,S & Carter,C Happy Wife LLC 65BuellLaneExtension McCarron, D Beautiful Joy LLC	1,850,000 782,500 1,295,000 1,270,000 970,000 1,300,000 975,000 2,100,000 619,500 720,000 2,250,000 935,000 1,325,000 398,200 3,900,000 3,700,000 4,850,000 24,000,000	90 Runnymede Dr 10 Pond Ln 186 Kings Point Rd 91 Sycamore Dr 147 Sycamore Dr 10 N Hollow Dr 24 Bruce Ln 13 Clamshell Ave 45 Glade Rd 29 19th St 21 Two Holes of Water 11 Todd Dr 151 Three Mile Harbor Rd 5 Dayton Ave 24 Goodfriend Dr 65 Buell Ln Ext 6 Pondview Ln 38 Two Mile Hollow Rd
EASTPORT	Weinstein, R & L	Turano,P & S &Trust	720,000	9 East Pond Ln
EAST MARION	Kaul, S	Zoumas, I	945,000	1165 Shipyard Ln
EAST QUOGUE	Walia, R & Peters, J Cuthane, M Solomito, J & E Magness, M & M	Rosen, M Castro, P & C by Tr DeSalo Jr, J & T Korolyszyn,J&S Trts	1,150,000 365,000 222,500* 635,000	13 Henrys Hollow Ct 302 Azale Way 98 Old Country Rd 5 John Terr
GREENPORT	Sourbis,N & Lucia,K McGuinness, P & T 821 F.S. Green LLC Longhitano,F&Sattler	Psaltakis, B Fulop, J & J O'Brien, M Sazama, K	845,000 369,000 540,000 685,000	200 Green Hill Ln 61475 CR 48, #206A 821 Front St 311 Bridge St
HAMPTON BAYS	Iglesia Roca deSalva Lee, A Lynott,L & Zaim,C Murrigh, M Comfort, J & E Dellisola, A & I South Dune Builders Arkali, A & E Lopez,D &Rivadeneira Summer Treats LLC Kemistco LLC	.Eadie Jr, A & G Comparetto,V & K & S Antonelli, C Trust Abruzzo, F & R Burns Jr, T by Exr Allen,A & Forlenza,D HSBC Bank USA, N.A. Fridman, R & M Muhs, G McMorris, D &W &D &P McMorris,P, D, W & D	380,000 540,000 510,000 645,000 549,000 630,000 431,000 300,000 412,000 573,000 175,000*	6 Bellows Pond Rd 29B Squiretown Rd 68 Bellows Terr 5 Oakene Ln 33 Sherwood Rd 40 Homewood Dr 45 Shore Rd 49 East Tiana Rd 42 Bay Ave 99 A Ponquogue Ave 99B Ponquogue Ave
JAMESPORT	Dominguez, A & J Sen, R M	Bandiera, S Elite Home BuyersInc	750,000 445,000	47 Legend Ln 67 Vista Ct
LAUREL	Babinski, R & N	Piscitelli, M	549,000	2400 Aldrich Ln
MATTITUCK	Koropey, L Murphy, J & C Marano, K King, W & J	Richards &Cantarella Rosenberg, C Gildersleeve, W & D Old Salt Road LLC	550,000 440,000 595,000 2,875,000	300 Knollwood Ln 360 Westview Dr 595 Bayer Rd 770 Old Salt Rd
MONTAUK	Vincent, N Madarasz, M&LaBanca,T Malagan, M&O'Brien,K Tyler,C &Kim-Tyler, K Moodie, G & J	Othmer, J & J Rooney, S 41 Fairmont LLC Michelsen, A Trust Seaview Properties	1,275,000 1,495,000 2,425,000 846,250 1,825,000	24 Cranberry Rd 7 Shadbrush Rd 41 Fairmont Ave 161 Montroe Dr 15 Hoover Ct
PECONIC	Salvato, D & L DeSimone, S Lupinacci, F & J	Slavin, E Vanderbeck, B Bernhardt, N & M	692,000 700,000 800,000	175 Burtis Pl 41245 Route 25 5920 Indian Neck Ln
REMSENBURG	Chiarucci, V & P Bushell, Kelly, E & V	A & S Taylor, M & D	1,990,000 1,575,000	12 Halsey Rd 4 Mallard Ln
RIVERHEAD	Leonor,C &Gonzalez,M Crossroads Atlantic James, R & Oliva, K Nienstedt, B & M Tarasco, L Gusley, A	Jacurao Jr, V & J Boorn DevelopmentCorp Szablak,D &Wisnowsky Harrill, J Nemarie, M & M Woodhull, J	530,000 380,000 328,000 199,000 532,500 277,500	677 Herricks Ln Sound Ave 35 Oak Dr 40 Juse Ct 27 Warwick Row 64 Strawberry Commons

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Area	Buy	Sell	Price	Location
	Farez, M & Catalan, A Klein, C Lehnert, W & D Maltez, D & A	Maul, J 237D Hubbard LLC Broadriver LLC Kayel, NP	530,000 245,000 237,000 315,000	41 Daly Ct 237D Hubbard Ave 77 Wood Road Trail 192 Oak Ave
SAG HARBOR	Parker, J	Bronster, B & K	2,350,000	69 Harrison St
SAG HARBOR	24 Forest LLC Hagedorn, S & T Krane, 81 Long Island Ave Spinnato, J & M Papa, Hackel, M Madison Susan, LLC	Sunshine 24 Forest C & Siffert, D 81 LIA LLC T & A WaterStreet Developmnt Caputo, G Trust	7,200,000* 3,400,000 3,250,000 1,535,000 1,566,240 1,050,000	24 Forest Rd 26 Coves End Ln 81 Long Island Ave 68 West Water St, Unit 22 21 West Water St, Unit 1C 339 Madison St
SAGAPONACK	Silversands/Parsonage	Parsonage Lane Realty	23,500,000	232 Parsonage Ln
SHELTER ISLAND	Ludwig, M & Bang, B Thornton-Smith Freese,	Cohen, A & E V by Exr	965,000 799,000	9 Southwick Ln 7 Tims Trail
SOUTHAMPTON	Schiemberg, J & J Solomon, G & R & S Town of Southampton Bishara, A & B Angarola, D & Faber, A Reversi, R & Bentuna, A Orban Jr, P & A Sankaran Rajasethupat Egan, S & La Rochelle, G Juchima, D & Faour, S Cardel, S Nettleton, S Hickey, C Cabreria, M Karofsky, R & A	Kleiman, R & J Cardel, P & S Brocard Development Doyle, J Trust MacLean, N & M Eckel Development LLC Pfister, J Collins Jr, D & L Hill Station Road LLC Purrazzella, J Trust Cooper, A & S Talo Building Corp 126 Pelletreau Street Fremantle, H & Stevens Bartie, E	1,600,000 985,000 920,000* 1,750,000 925,000 2,900,000 1,500,000 945,000 832,500 990,000 1,650,000 3,850,000 4,195,000 2,365,000 6,800,000	86 Peconic Hills Dr 14 Oldfield Rd 441 Water Mill Towd Rd 16 Cove Neck Ln 719 Majors Path 14 Whitfield Rd 804 David Whites Ln 52 Inlet Rd 68 Hills Station Rd 5 Scotch Mist Ln 659 Hill St 120 Pelletreau St 126 Pelletreau St 252 Hill St 76 Pierpont St
SPEONK	LakeShoreHomes of NY LakeShoreHomes of NY LakeShoreHomes of NY	Flynn Realty LLC Flynn Realty & Flynn Flynn Realty & Flynn	90,000* 90,000* 90,000*	115 North Phillips Ave 113 B North Phillips Ave 113 A North Phillips Ave
SOUTHOLD	Dietl, G Trust Howard, B & Mitsotakis Zoumas, I Tsakouras, P & P Kessel, H Corey Creek Tackle & WH Tatelman, S & J Gibbs, T & C Galanis, T	Schultz, T & K Esteves Holding Corp Blazowski, S Caro, M Pottes, H Hau Jr, E & D Paskewitz, S & P TSC Holdings LLC Tsokas, C & H	835,000 1,385,520 195,000* 1,300,000 1,300,000 220,000* 942,300 350,000* 165,000	560 Kenneys Rd 53559 Route 25 75 Clearview Ave 1852 N Bayview Rd 1180 Smith Dr S 935 Corey Creek Ln 1700 Cedar Dr 1680 Seawood Dr 52325 CR 48, Unit 40
WADING RIVER	Getting A & L Hendrickson, J & D Abinder, B Weber, C	Pericles Realty LLC Simicic, K & I Abinder, D Pollack, S Trust	450,000 397,000 250,000 309,000	121 Long View Dr 112 Cliff Rd W 14 7th St 83 Dogwood Dr
WATER MILL	Khine, A & Wu, S Patel, V & S 41 Wild Goose LLC	M&M Property Managmnt Gatfield, S Powers, S Trust	2,475,000 2,500,000 3,400,000	10 Dead Trail Rd 506 Hayground Rd 41 Wild Goose Ln
WESTHAMPTON	Wilken, J & H Jale LLC Rodgers, M & J 105 Oneck LLC	Welson, R & S SweetPea II Holdings 153 Hernecks LLC Polito, P & J	975,000 1,075,000 1,079,300 1,825,000	11 North Quarter Rd 112 Montauk Hwy 7 Lincoln St 105 Oneck Ln
WESTHAMPTON BEACH	BEKEF 1&55-59 OldRvh Glover, C After Dune Delight	Elenowitz, R & Gerzon, A Westhmpn Country Club Aller, H & R	900,000 361,500 2,600,000	55 Old Riverhead Rd & 9.003 52 Lilac Rd 49 Dune Rd

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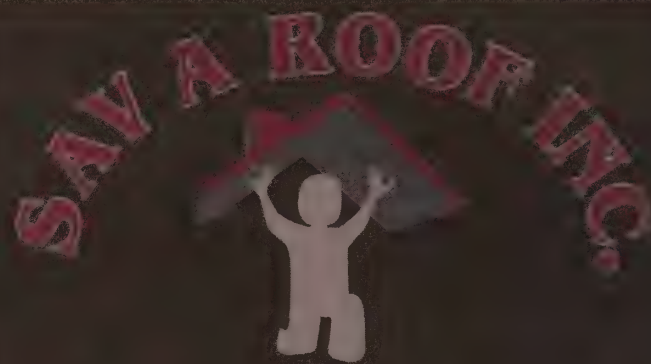


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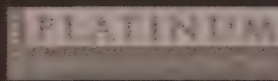


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MEET THE BROKERS

Michael Fulfree

Former model and office sweetheart, Michael has been with Nest Seekers for the past year and just brought on his best friend JB as a new realtor. Michael's wife is pregnant and due any moment which adds to the stress of his already stressful realtor life.

What was it like filming the show while you and your wife were having a baby?

I mean, it was definitely interesting! Luckily with everything going on, a culmination of all things, it allowed me to go through the process a little quicker. So like, the last month, having the baby, it was very stressful, and it was coming to the point where we were close, and the show and everything business-wise was a great distraction. The three months of filming made the process go a little bit quicker. It was like a baby just appeared! It was a few months of complete madness. This show was such a roller coaster and such a crazy experience.

What was it like doing major business while filming?

Of course, as real estate agents, doing business while being filmed—and something being internationally show—you want to be careful. So when you talk to your client, it could be a little unorthodox because everything you say could be held a little more than a private conversation. A lot of things were being conducted through text when I was filming but of course, negotiating deals were getting done. Literally, I closed a deal for \$1.5 million while I was on the phone just while we're filming in the office. It's naturally what happens when you're working. I'm very comfortable on camera. Those kinds of things didn't really bother me too much. It was watching my mouth and being a good boy.

How did your relationships with the other brokers affect your time on the show, both positively and negatively?

Myself and Jamie are best friends since we were 15 years old. We're like brothers. I have his back, he has my back, we just trust each other. With the business we're in, it's important to have people you can trust. I would include Jimmy in that circle completely. It's me, Jimmy and JB who are close buddies. We go out together, get haircuts, go out to dinner. It's our little crew. Noel and Peggy are newer. Peggy was in New York City. She's a hard worker. There are some touchy situations with Noel, who is very unorthodox and a very different kind of guy than I'm used to. My relationship with him is a little more distant. I surround myself

with people that are willing to open up and be kind of human.

What was it like dealing with clients who may not have been used to being filmed?

That was a little bit of a struggle because, of course, when you're filming an international show, it's going to be converted into many different languages. Every person you're dealing with is sophisticated and wealthy and smart so they're analytical. So they thought, "Who knows how they're going to perceive me on camera?" What we feature on the show is over \$5 million. They were very careful about their reputations. One of the questions was, "Is this show going to be a joke or really a serious show?" Everything we did is authentic and real, from the drama to the transactions, and that's what I'm really proud of.

So unfortunately in the Hamptons, because you're not dealing with small transactions, you're dealing with massive amounts of money, you get the worst out of people. In the high luxury market there's always going to be a little bit of drama, in negotiation of a deal, not having a meeting of minds, not agreeing. What I can tell you is, when we first started filming, we were going a different route. It's more focused on just real estate. As soon as we started filming season one all the personalities started coming out. It evolved into a show delving deeper into our personal lives. We are all completely different and that's what makes us special. There's an incredible, authentic dynamic.

What are the challenges associated with selling luxury properties in the Hamptons?

When you're selling these properties, you have just a certain percentage of our country and in the world that can buy these properties. So the biggest hurdle is you're down to 5–8% of America. You have a smaller customer base that you have to make sure you engage. What we're noticing is a huge shift in buyers. We're seeing a lot of Manhattan buyers that are a little bit younger. To appeal to that audience, everything is shifting from that brick-and-mortar and paper editorial to Instagram, social media, to push listings. Ultra-luxe clients are all over social media. Even the kids of the ultra-wealthy are looking at houses on Instagram. It's all about robust marketing and how you get yourself out there.

What is the greatest lesson you've learned as a Hamptons real estate broker?

Don't get excited about an offer and acceptance! That's the biggest thing I've learned—don't count your eggs before they're hatched. It's anticipating the worst until it goes well. It's extremely high-stakes. What I learned is to not get excited until the check's in your hands. That one commission could be someone's yearly salary and more so when you think about that all the time. Remember, until it's in your hands, it's not real.

What aspects of this market do you think viewers from elsewhere will find particularly surprising?

The brashness. People are expecting a very soft, delicate real estate posh show. The show gets a little edgy. Everyone has a perception of the Hamptons not being tough. But we're from Long Island. We're tough. They're going to be surprised.

It's not like *Selling Sunset*, where they're dressed like they're going to the prom. We had nobody telling us we had to wear an Armani suit every day. People are going to be surprised about how unstaged we are.

How do you build trust with buyers and sellers?

So, the biggest thing is transparency. I'm extremely honest with my clients. I'm closing in two months on a deal. We spent a year and three months looking at houses every weekend. I showed them over 300 homes. Spending that time with the buyer and also showing that I never gave up, was always interested and ready and never thought they weren't going to buy, I was able to set myself apart, and they knew they could trust me because there were many times where they were ready to pull the trigger and I said, "This property's not right for you."

As a broker in such an exclusive market, what do you think makes the Hamptons so special? And what makes you the perfect broker to work here?

I have a Netflix show! I'm a young, hungry, tech-savvy real estate agent that can be out here, work really hard and this is now a global platform. This is dropping in hundreds of countries. This'll change a lot of things for me. When I say I'm going to do something, I do it.

Discuss what impact you think being on this show will have on your business and the way potential clients will perceive you.

It's going to be pretty crazy. To be honest, there's going to be people excited to call me. But I also think people are going to watch the show and say, "That's who I want to work with." I hope it comes across as well as I think it does. It's already been ridiculous. There's an allure to having a show where you're going to build a larger client base, which is fantastic.

What are you most looking forward to viewers seeing on *Million Dollar Beach House*?

To be honest, I think it's the evolution of how I go from being nervous to being a dad to finally having the baby and being able to transition back into work. That was kind of the biggest thing. 🐻



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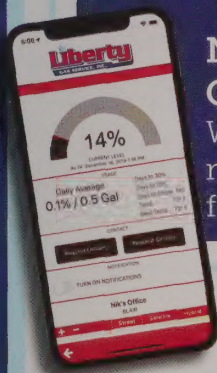
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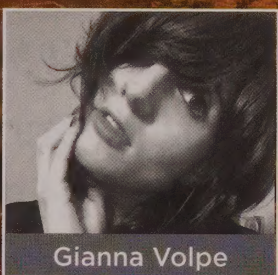
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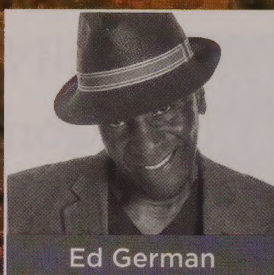
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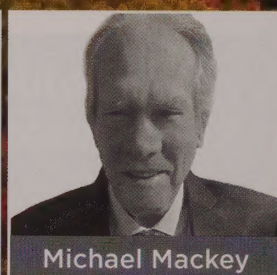
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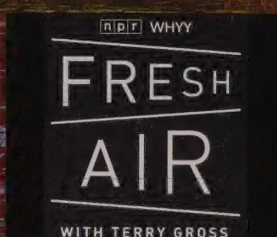


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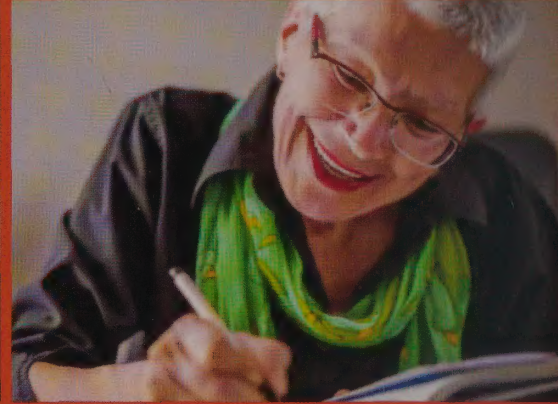
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